

AGENDA

BOARD OF DIRECTORS

ANDREAS BORGEAS
JUDITH CASE
MIKE ENNIS
PHIL LARSON
DEBORAH POOCHIGIAN
PETE VANDER POEL
STEVE WORTHLEY

**Meeting Location:
Fresno County Employee Retirement
Association Board Chambers
1111 H Street
Fresno, CA 93721
November 1, 2013
9:00 AM**

1. Call to Order
2. Roll Call
3. Approval of Agenda
4. Public Comment: At this time, members of the public may comment on any item, within the jurisdiction of the SJVIA, not appearing on the agenda. In order for everyone to be heard, please limit your comments to 3 minutes or less. Anyone wishing to be placed on the agenda for a specific topic should contact the SJVIA Manager's Office and submit correspondence at least 14 days before the desired date of appearance.
5. Approval of Minutes – Board Meeting of September 6, 2013
6. SJVIA Staff Change
7. Required Timing for Claim Payments (I)
8. Authorization of the Release of Proposals and Execution of Participation Agreement(s)(A)
9. Approve Proposed 2014 Board Meeting Calendar (A)
10. Receive and File Reports for First Quarter Financial Statements and Investment Activity(I)
11. Receive and File Executive Claims Summary through September 2013 (I)
12. Receive and File Prescription Benefit Plan Claims Summary Report through September 2013

In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the SJVIA Manager at 600-1810 or the Assistant SJVIA Manager at 636-4900. Notification 48 hours prior to the meeting will enable staff to make reasonable arrangements to ensure accessibility. Documents related to the items on this Agenda submitted to the Board after distribution of the Agenda packet are available for public inspection at the County of Fresno plaza Building, 2220 Tulare St, 14th Floor, Fresno, CA during normal business hours. All documents are also posted online to www.sjvia.org.

AGENDA

BOARD OF DIRECTORS

ANDREAS BORGEAS

JUDITH CASE

MIKE ENNIS

PHIL LARSON

DEBORAH POOCHIGIAN

PETE VANDER POEL

STEVE WORTHLEY

**Meeting Location:
Fresno County Employee Retirement
Association Board Chambers
1111 H Street
Fresno, CA 93721
November 1, 2013
9:00 AM**

13. Minimum Employee Count for SJVIA Participation (A)
14. Directors Reports (I)
15. Adjournment

In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the SJVIA Manager at 600-1810 or the Assistant SJVIA Manager at 636-4900. Notification 48 hours prior to the meeting will enable staff to make reasonable arrangements to ensure accessibility. Documents related to the items on this Agenda submitted to the Board after distribution of the Agenda packet are available for public inspection at the County of Fresno plaza Building, 2220 Tulare St, 14th Floor, Fresno, CA during normal business hours. All documents are also posted online to www.sjvia.org.

MINUTES

BOARD OF DIRECTORS

ANDREAS BORGEAS
JUDITH CASE
MIKE ENNIS
PHIL LARSON
DEBORAH POOCHIGIAN
PETE VANDER POEL
STEVE WORTHLEY

**Meeting Location:
Tulare County Board of
Supervisors Chambers
2800 West Burrel
Visalia, CA 93921
September 6, 2013 8:00 AM**

**Meeting Location:
County of Fresno Board of
Supervisors, Hall of Records
2281 Tulare St, Room 301
Fresno, CA 93721
September 6, 2013 8:00 AM**

1. Call to Order

Meeting was called to order by President Vander Poel at 8:04am.

2. Roll Call

Roll was called by Brittany Howell, Gallagher Benefit Services. In attendance were Director Borgeas, Director Ennis, Director Poochigian, Director Vander Poel and Director Worthley. Director Perea arrived at 8:46am. Director Larson arrived at 9:14am.

3. Approval of Agenda

President Vander Poel asked if there were any additions or corrections to the agenda. Director Ennis moved to approve the agenda with no changes; the motion was seconded by Director Poochigian. The motion passed unanimously.

4. Public Comment: At this time, members of the public may comment on any item, within the jurisdiction of the SJVIA, not appearing on the agenda. In order for everyone to be heard, please limit your comments to 3 minutes or less. Anyone wishing to be placed on the agenda for a specific topic should contact the SJVIA Manager's Office and submit correspondence at least 14 days before the desired date of appearance.

President Vander Poel opened the meeting for public comment – no public comment was given.

5. Approval of Minutes – Board Meeting of July 26, 2013

In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the SJVIA Manager at 600-1810 or the Assistant SJVIA Manager at 636-4900. Notification 48 hours prior to the meeting will enable staff to make reasonable arrangements to ensure accessibility. Documents related to the items on this Agenda submitted to the Board after distribution of the Agenda packet are available for public inspection at the County of Fresno plaza Building, 2220 Tulare St, 14th Floor, Fresno, CA during normal business hours. All documents are also posted online to www.sjvia.org.

MINUTES

BOARD OF DIRECTORS

ANDREAS BORGEAS
JUDITH CASE
MIKE ENNIS
PHIL LARSON
DEBORAH POOCHIGIAN
PETE VANDER POEL
STEVE WORTHLEY

**Meeting Location:
Tulare County Board of
Supervisors Chambers
2800 West Burrel
Visalia, CA 93921
September 6, 2013 8:00 AM**

**Meeting Location:
County of Fresno Board of
Supervisors, Hall of Records
2281 Tulare St, Room 301
Fresno, CA 93721
September 6, 2013 8:00 AM**

Director Worthley moved to approve the July 26, 2013 Meeting Minutes; the motion was seconded by Director Ennis. The motion passed unanimously.

The chair indicated that we would hear Items 10 through 13 first and then move into Items 6 through 9 due to needing a super majority vote on the latter section.

6. Item 10: Adopt Fiscal Year Budget for 2013-14 (A)

Paul Nerland, SJVIA Manager, requested to adopt the 2013-14 Fiscal Year Budget for SJVIA. He pointed out the primary differences are the newly added entities as well as the dental and vision that were not a part of the prior budget. He added that this budget does not include the new 2014 renewal rates or enrollment numbers. The impact of the open enrollment changes and additional entities will be reflected in January.

Director Borgeas asked if the only differences between the 2012-13 Fiscal Year Budget and the 2013-14 Fiscal Year Budget were the five new entities and dental/vision coverages. Paul Nerland confirmed this was accurate however, he noted the enrollment for County of Fresno and County of Tulare was updated to reflect current numbers.

Alan Thaxter, Gallagher Benefit Services, confirmed the above statements are accurate. He added that the 2012-13 Budget took into consideration the rate components for that plan year. The 2013-14 Budget reflects the rate component increases for the 2014 plan year as

In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the SJVIA Manager at 600-1810 or the Assistant SJVIA Manager at 636-4900. Notification 48 hours prior to the meeting will enable staff to make reasonable arrangements to ensure accessibility. Documents related to the items on this Agenda submitted to the Board after distribution of the Agenda packet are available for public inspection at the County of Fresno plaza Building, 2220 Tulare St, 14th Floor, Fresno, CA during normal business hours. All documents are also posted online to www.sjvia.org.

MINUTES

BOARD OF DIRECTORS

ANDREAS BORGEAS
JUDITH CASE
MIKE ENNIS
PHIL LARSON
DEBORAH POOCHIGIAN
PETE VANDER POEL
STEVE WORTHLEY

**Meeting Location:
Tulare County Board of
Supervisors Chambers
2800 West Burrel
Visalia, CA 93921
September 6, 2013 8:00 AM**

**Meeting Location:
County of Fresno Board of
Supervisors, Hall of Records
2281 Tulare St, Room 301
Fresno, CA 93721
September 6, 2013 8:00 AM**

well as the Affordable Care Act additional fees associated with the plans.

Director Vander Poel inquired about the reserve which was established by County of Fresno and County of Tulare. He asked if both Counties would be made whole with respect to the reserve monies paid in which these new entities will be using. Alan Thaxter clarified by explaining that each new member entity is rated on their own experience and do not reflect any renewal increase since they have 18 month rate guarantees, therefore, they will not be using any of the reserve funds. Further, they will be building their reserves based on their rates determined when they joined.

Director Poochigian wanted to confirm that as we add new entities, County of Fresno and County of Tulare benefit from adding these new entities. Alan Thaxter confirmed this statement is accurate. As new entities join, they are charged a new member entity fee so the Counties can recoup start up costs associated with a JPA. In addition, adding new entities will to lower fixed costs in the long run as we grow. The larger the group becomes, the more negotiating power we have on these fixed costs.

Director Poochigian moved to approve the 2013-2014 Fiscal Year Budget; the motion was seconded by Director Ennis. The motion passed unanimously.

7. Item 11: Request for use of claims mitigation funds to conduct Mobile Mammography Screenings and authorization for execution of contract with Pacific Coast Medical Services (A)

In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the SJVIA Manager at 600-1810 or the Assistant SJVIA Manager at 636-4900. Notification 48 hours prior to the meeting will enable staff to make reasonable arrangements to ensure accessibility. Documents related to the items on this Agenda submitted to the Board after distribution of the Agenda packet are available for public inspection at the County of Fresno plaza Building, 2220 Tulare St, 14th Floor, Fresno, CA during normal business hours. All documents are also posted online to www.sjvia.org.

MINUTES

BOARD OF DIRECTORS

ANDREAS BORGEAS
JUDITH CASE
MIKE ENNIS
PHIL LARSON
DEBORAH POOCHIGIAN
PETE VANDER POEL
STEVE WORTHLEY

**Meeting Location:
Tulare County Board of
Supervisors Chambers
2800 West Burrel
Visalia, CA 93921
September 6, 2013 8:00 AM**

**Meeting Location:
County of Fresno Board of
Supervisors, Hall of Records
2281 Tulare St, Room 301
Fresno, CA 93721
September 6, 2013 8:00 AM**

Rhonda Sjostrom, SJVIA Interim Assistant Manager, gave the historical account for the utilization of these services over the past three years. Staff would like to request a one year contract extension with Pacific Coast Medical Services in order to conduct mobile mammography screenings this fall. Both County of Fresno and County of Tulare have utilized the recommended vendor for their mobile mammography screening services with great success. The costs for the tests are less than would be charged through a local facility, so there is savings opportunity for the plan. If any follow up is required, the participant is referred to her physician.

Director Vander Poel asked if the other participating entities would be able to utilize these services or if we have reached out to them to see if there was any interest. Rhonda Sjostrom stated this has not been extended to the other entities yet but will be revisited in the future. She added that there may be efficiencies in combining entities who are close in proximity, due to the minimum of 30 exams per day, for this service such as County of Tulare and City of Tulare.

Director Worthley moved to approve the mitigation funds to conduct Mobile Mammography Screenings and authorization for execution of contract with Pacific Coast Medical Services; the motion was seconded by Director Poochigian. The motion passed unanimously.

8. Item 12: Affordable Care Act Requirement of Electronic Funds Transfers (EFT) for Claims Payment and authorization for execution of contract with J.P. Morgan Chase (A)

Paul Nerland explained the mandatory requirement mandated by the Affordable Care Act to utilize electronic funds transfers (EFT) for the

In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the SJVIA Manager at 600-1810 or the Assistant SJVIA Manager at 636-4900. Notification 48 hours prior to the meeting will enable staff to make reasonable arrangements to ensure accessibility. Documents related to the items on this Agenda submitted to the Board after distribution of the Agenda packet are available for public inspection at the County of Fresno plaza Building, 2220 Tulare St, 14th Floor, Fresno, CA during normal business hours. All documents are also posted online to www.sjvia.org.

MINUTES

BOARD OF DIRECTORS

ANDREAS BORGEAS
JUDITH CASE
MIKE ENNIS
PHIL LARSON
DEBORAH POOCHIGIAN
PETE VANDER POEL
STEVE WORTHLEY

**Meeting Location:
Tulare County Board of
Supervisors Chambers
2800 West Burrel
Visalia, CA 93921
September 6, 2013 8:00 AM**

**Meeting Location:
County of Fresno Board of
Supervisors, Hall of Records
2281 Tulare St, Room 301
Fresno, CA 93721
September 6, 2013 8:00 AM**

payment of claims to providers along with electronic remittance information. Anthem Blue Cross will need to work with J.P. Morgan Chase to set up an EFT transfer for claims funding in order to comply with this mandate. Staff is seeking approval to execute the contract with J.P. Morgan Chase.

Director Poochigian asked if there was a minimum timeframe of when payment is due and how long until we are considered late. Dan Saeger, Anthem Blue Cross, committed to research that answer and get back to us on the timing of payment.

Director Poochigian moved to approve the authorization for execution of contract with J.P. Morgan Chase; the motion was seconded by Director Ennis. The motion passed unanimously.

9. Item 13: Report on the measurable costs related to the Affordable Care Act on the SJVIA and its member entities (I)

Alan Thaxter gave an overview of the costs related to the Affordable Care Act, some including the PCORI Fee, Transitional Reinsurance Fee and Health Insurance Industry Fee. He stated that the majority of these fees will be charged in 2014. The overall impact to the SJVIA is between \$4,000,000 and \$6,500,000 in additional costs per year. This represents 5% to 8.125% of overall costs. Since SJVIA renewed as a shared risk model, all participating entities will share in this cost by the number of covered lives enrolled.

Director Worthley asked if the Health Insurance Industry Fee will be an ongoing cost for HMO plans only, since the fee only applies to fully insured plans. Alan Thaxter confirmed that this will be an ongoing fee

In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the SJVIA Manager at 600-1810 or the Assistant SJVIA Manager at 636-4900. Notification 48 hours prior to the meeting will enable staff to make reasonable arrangements to ensure accessibility. Documents related to the items on this Agenda submitted to the Board after distribution of the Agenda packet are available for public inspection at the County of Fresno plaza Building, 2220 Tulare St, 14th Floor, Fresno, CA during normal business hours. All documents are also posted online to www.sjvia.org.

MINUTES

BOARD OF DIRECTORS

ANDREAS BORGEAS
JUDITH CASE
MIKE ENNIS
PHIL LARSON
DEBORAH POOCHIGIAN
PETE VANDER POEL
STEVE WORTHLEY

**Meeting Location:
Tulare County Board of
Supervisors Chambers
2800 West Burrel
Visalia, CA 93921
September 6, 2013 8:00 AM**

**Meeting Location:
County of Fresno Board of
Supervisors, Hall of Records
2281 Tulare St, Room 301
Fresno, CA 93721
September 6, 2013 8:00 AM**

however since SJVIA is in a shared risk model, the fees are blended into the rates for all plans, including the PPO, but it is only based on the HMO enrollment.

Director Borgeas asked how the Employer Mandate might affect the membership base, specifically in regards to the mandate to offer coverage to all employees working over 30 hours coupled with available insurance through other means. Will this cause employees to opt out of the SJVIA health plan? Mark Tucker, Gallagher Benefit Services, stated this will probably be more impactful at the entity level based on their own eligibility rules. At an SJVIA level, we don't anticipate this mandate to affect us negatively. The Marketplace Exchange is more appealing to those without employer coverage due to subsidy dollars being available to those individuals. In most cases, employees who are offered coverage through their employer will pay more money in the Marketplace since they are not eligible for this subsidy.

Director Poochigian revisited the previous comments on the HMO fees and asked if SJVIA would be willing to have the HMO plan pick up more cost due to the high dollar fees associated with that plan. Mark Tucker suggested running a cost relativity report in the 1st quarter to see the cost relativity between the HMO and PPO plans as well as look at cost differences and underlying benefit structure. This study would give SJVIA Board an opportunity to look at potential adjustments to the cost relativity that exists currently. Director Poochigian added that there may be instances where the PPO plans are costing more than the HMO plans so weighing these costs may be beneficial.

10. Item 6: Approve Addition of Kaiser Permanente Plans (A)

In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the SJVIA Manager at 600-1810 or the Assistant SJVIA Manager at 636-4900. Notification 48 hours prior to the meeting will enable staff to make reasonable arrangements to ensure accessibility. Documents related to the items on this Agenda submitted to the Board after distribution of the Agenda packet are available for public inspection at the County of Fresno plaza Building, 2220 Tulare St, 14th Floor, Fresno, CA during normal business hours. All documents are also posted online to www.sjvia.org.

MINUTES

BOARD OF DIRECTORS

ANDREAS BORGEAS
JUDITH CASE
MIKE ENNIS
PHIL LARSON
DEBORAH POOCHIGIAN
PETE VANDER POEL
STEVE WORTHLEY

**Meeting Location:
Tulare County Board of
Supervisors Chambers
2800 West Burrel
Visalia, CA 93921
September 6, 2013 8:00 AM**

**Meeting Location:
County of Fresno Board of
Supervisors, Hall of Records
2281 Tulare St, Room 301
Fresno, CA 93721
September 6, 2013 8:00 AM**

Paul Nerland gave a historical overview of Kaiser’s proposal last year. This year Staff has worked to partner with Kaiser to come up with a rate that will not impact the SJVIA risk pool negatively. Mark Tucker confirmed this and gave more detail on adding Kaiser as an offered plan in the SJVIA. For 2014, Kaiser is proposing an SJVIA rate for the County of Fresno that results in a 16.2% reduction against the 2013 Kaiser rates with an approximate savings of \$50,000 over the direct to County renewal offer. For the County of Tulare, the SJVIA 2014 Kaiser rates were discounted by 0.7% with an approximate savings of \$12,300 over the direct to County renewal offer. Even with these decreases, Kaiser is still substantially higher than the Anthem plans. Both Gallagher and Kaiser feel that the migration will not be large enough to create a cost increase to Anthem. This proposal allows for immediate cost benefits to existing SJVIA member entities, expanded choice, as well as promoting future growth to the SJVIA being able to accommodate more member entity scenarios.

Director Worthley moved to approve the addition of Kaiser Permanente Plans; the motion was seconded by Director Ennis. The motion passed unanimously.

11. Item 7: Approve Vision Plan Renewal Rates (A)

Paul Nerland gave an overview on the VSP plan renewal for the 2014 plan year. VSP offered a “not to exceed 10%” provision for County of Tulare’s 2014 renewal and County of Fresno is in a rate guarantee for these coverages. However, due to the Affordable Care Act’s Provider Fee, VSP will be increasing rates by 2% to accommodate this tax. County of Fresno will be then be increasing by 2% in spite of the rate guarantee and by 12% for County of Tulare. Staff is recommending

In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the SJVIA Manager at 600-1810 or the Assistant SJVIA Manager at 636-4900. Notification 48 hours prior to the meeting will enable staff to make reasonable arrangements to ensure accessibility. Documents related to the items on this Agenda submitted to the Board after distribution of the Agenda packet are available for public inspection at the County of Fresno plaza Building, 2220 Tulare St, 14th Floor, Fresno, CA during normal business hours. All documents are also posted online to www.sjvia.org.

MINUTES

BOARD OF DIRECTORS

ANDREAS BORGEAS
JUDITH CASE
MIKE ENNIS
PHIL LARSON
DEBORAH POOCHIGIAN
PETE VANDER POEL
STEVE WORTHLEY

**Meeting Location:
Tulare County Board of
Supervisors Chambers
2800 West Burrel
Visalia, CA 93921
September 6, 2013 8:00 AM**

**Meeting Location:
County of Fresno Board of
Supervisors, Hall of Records
2281 Tulare St, Room 301
Fresno, CA 93721
September 6, 2013 8:00 AM**

acceptance of the renewal proposal from VSP and seeking approval to execute the 2014 contract.

Director Perea moved to approve the Vision Plan Renewal rates; the motion was seconded by Director Worthley. The motion passed unanimously.

12. Item 8: Approve Dental Plan Renewal Rates (A)

Mark Tucker gave an overview on the Delta Dental plan renewal for the 2014 plan year. Delta Dental offered a “not to exceed” provision to the County of Fresno and Tulare’s rates for 2014, capping their renewal at 10%. County of Tulare will be receiving a 0.8% increase to their PPO dental plan and County of Fresno will be receiving a 1.9% to their PPO plans, both with no benefit changes. There’s also a lower costing dental HMO plan in place which will be receiving a 5% increase with a “not to exceed” 10% rate cap for year two.

Director Poochigian asked if County of Fresno and County of Tulare now have the same benefits in place for one of the plans. Mark Tucker confirmed that they both have the same benefits for the DHMO plan but the PPO plans are still different.

Director Poochigian moved to approve the Dental Plan renewal rates; the motion was seconded by Director Ennis. The motion passed unanimously.

13. Item 9: Approve Health Plan Renewal Rates for the 2014 Plan Year (A)

Alan Thaxter stated the renewal follows the same methodology as in years past. In looking at the renewal attachment, page 7 is a rollup of

In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the SJVIA Manager at 600-1810 or the Assistant SJVIA Manager at 636-4900. Notification 48 hours prior to the meeting will enable staff to make reasonable arrangements to ensure accessibility. Documents related to the items on this Agenda submitted to the Board after distribution of the Agenda packet are available for public inspection at the County of Fresno plaza Building, 2220 Tulare St, 14th Floor, Fresno, CA during normal business hours. All documents are also posted online to www.sjvia.org.

MINUTES

BOARD OF DIRECTORS

ANDREAS BORGEAS
JUDITH CASE
MIKE ENNIS
PHIL LARSON
DEBORAH POOCHIGIAN
PETE VANDER POEL
STEVE WORTHLEY

**Meeting Location:
Tulare County Board of
Supervisors Chambers
2800 West Burrel
Visalia, CA 93921
September 6, 2013 8:00 AM**

**Meeting Location:
County of Fresno Board of
Supervisors, Hall of Records
2281 Tulare St, Room 301
Fresno, CA 93721
September 6, 2013 8:00 AM**

all the pages showing an overall renewal increase of 8.7%. As discussed in years past, the claims reserve should remain at 16% for medical and 5% for Rx. Currently, there is a surplus of reserves and if used, while maintaining the above reserve percentages, it would bring the renewal down to a 5.3% increase.

Director Poochigian mentioned that the Affordable Care Act is costing us a lot of money, thus contributing to the rate increase and employees need to know that. Alan Thaxter agreed and added that 3.4% of the renewal increase is directly related to these fees. If not for the Affordable Care Act fees, SJVIA would be looking at a 1.9% renewal increase.

Mark Tucker suggested an SJVIA Board Press Release on the 2014 renewal and Affordable Care Act fees. This would demonstrate the cost stability of the SJVIA and could serve as an educational piece to employees as well.

Director Worthley moved to approve the Health Plan Renewal Rates for 2014; the motion was seconded by Director Poochigian. The motion passed unanimously.

14. Adjournment

Meeting was adjourned at 9:26am by President Pete Vander Poel.

In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the SJVIA Manager at 600-1810 or the Assistant SJVIA Manager at 636-4900. Notification 48 hours prior to the meeting will enable staff to make reasonable arrangements to ensure accessibility. Documents related to the items on this Agenda submitted to the Board after distribution of the Agenda packet are available for public inspection at the County of Fresno plaza Building, 2220 Tulare St, 14th Floor, Fresno, CA during normal business hours. All documents are also posted online to www.sjvia.org.



SJVIA

San Joaquin Valley
Insurance Authority

BOARD OF DIRECTORS

ANDREAS BERGEAS
JUDITH CASE
MIKE ENNIS
PHIL LARSON
DEBORAH POOCHIGIAN
PETE VANDER POEL
STEVE WORTHLEY

**Meeting Location:
Fresno County Employee
Retirement Association Board
Chambers
1111 H Street
Fresno, CA 93721
November 1, 2013 9:00 AM**

AGENDA DATE: November 1, 2013

ITEM NUMBER: 6

SUBJECT: SJVIA Staff Change

REQUEST(S): That the Board of Directors Appoint Rhonda Sjostrom as the SJVIA Assistant Manager effective immediately

DESCRIPTION:

Pursuant to the Joint Exercise of Powers Agreement creating the San Joaquin Valley Insurance Authority, certain staff members shall be appointed to serve at the pleasure of the Board of Directors. The Agreement reads that the SJVIA Manager shall be either the Humans Resources Director of the County of Tulare (COT) or the Director of Personnel Services or Employee Benefits Manager at the County of Fresno (COF).

Due to staff changes at the County of Tulare your Board appointed Rhonda Sjostrom as Interim SJVIA Assistant Manager. Ms. Sjostrom has since been appointed as the permanent Human Resource Director for the County of Tulare and is no longer filling this position as Interim. Staff is requesting that Ms. Sjostrom be assigned the position of SJVIA Assistant Manager effective immediately. Ms. Sjostrom and Mr. Nerland will share the administrative responsibility required to oversee the SJVIA.

AGENDA: San Joaquin Valley Insurance Authority

DATE: November 1, 2013

Typically, the SJVIA Manager and Assistant Manager have served for two years and alternated roles. However, with the recent departure of Jeff Cardell and to maintain continuity as Rhonda adjusts to her new position, staff is recommending that the normal rotation take place on July 1, 2014. Staff will return with an item next year to confirm the staff rotation which would place Rhonda Sjostrom as SJVIA Manager and Paul Nerland as SJVIA Assistant Manager on that date.

FISCAL IMPACT/FINANCING:

None at this time.

ADMINISTRATIVE SIGN-OFF:



Paul Nerland
SJVIA Manager



Rhonda Sjostrom
SJVIA Assistant Manager

**BEFORE THE BOARD OF DIRECTORS
SAN JOAQUIN VALLEY INSURANCE
AUTHORITY**

IN THE MATTER OF SJVIA Staff Change

RESOLUTION NO. _____
AGREEMENT NO. _____

UPON MOTION OF DIRECTOR _____, SECONDED BY
DIRECTOR _____, THE FOLLOWING WAS ADOPTED BY
THE BOARD OF DIRECTORS, AT AN OFFICIAL MEETING HELD _____
_____, BY THE FOLLOWING VOTE:

AYES:
NOES:
ABSTAIN:
ABSENT:

ATTEST:

BY: _____

* * * * *

That the Board of Directors Appointed Rhonda Sjostrom as the SJVIA Assistant
Manager effective immediately.



SJVIA

San Joaquin Valley
Insurance Authority

BOARD OF DIRECTORS

ANDREAS BORGEAS
JUDITH CASE
MIKE ENNIS
PHIL LARSON
DEBORAH POOCHIGIAN
PETE VANDER POEL
STEVE WORTHLEY

**Meeting Location:
Fresno County Employee
Retirement Association Board
Chambers
1111 H Street
Fresno, CA 93721
November 1, 2013 9:00 AM**

AGENDA DATE: November 1, 2013

ITEM NUMBER: 7

SUBJECT: Required Timing for Claim Payments (I)

REQUEST(S): That the Board of Directors Receive the Report regarding the required timing for claim payments from Anthem Blue Cross

DESCRIPTION:

At the September 6, 2013 meeting, your Board approved the execution of an agreement with JP Morgan Chase allowing for the payment of claims via electronic funds transfer (EFT) as required by the Affordable Care Act. This discussion raised questions about the required timing of claims payments within Anthem and/or under regulation. It also raised further questions about the potential impact to the reserve account as the funds sent electronically would be drawn from the account much sooner than if the payments were by check.

Anthem has confirmed the timing of the claims processing and funding will not change as a result of this EFT requirement, however the average float of 4 to 5 days of the funds in the account will shorten to 24 hours. So, in essence, the SJVIA will lose at least 3 days or more on cash flow. On average, Anthem has 60% of claims paid to providers via EFT. Therefore, if 60% of the claims paid through the SJVIA are considered to be drawn from the account within 24 hours the impact of the float can be calculated.

AGENDA: San Joaquin Valley Insurance Authority

DATE: November 1, 2013

Anthem's claims payment timing standards and 2013 YTD statistics are as follows:

	Standard	2013 YTD Results
Resolved in 14 days	90%	96.3%
Resolved in 30 days	98%	99.6%

A flow chart of how claims are handled within the SJVIA (Exhibit A) and Anthem Blue Cross (Exhibit B) is attached, and is reviewed to ensure that Anthem's claims payment timing standards are met. SJVIA staff and GBS will be having further discussions with Anthem and Chase to determine the operational impact to the banking arrangements and will work to make any necessary procedure changes.

FISCAL IMPACT/FINANCING:

None at this time.

ADMINISTRATIVE SIGN-OFF:



Paul Nerland
SJVIA Manager



Rhonda Sjostrom
SJVIA Assistant Manager

**BEFORE THE BOARD OF DIRECTORS
SAN JOAQUIN VALLEY INSURANCE
AUTHORITY**

IN THE MATTER OF Required Timing for Claim Payments (I)

RESOLUTION NO. _____
AGREEMENT NO. _____

UPON MOTION OF DIRECTOR _____, SECONDED BY
DIRECTOR _____, THE FOLLOWING WAS ADOPTED BY
THE BOARD OF DIRECTORS, AT AN OFFICIAL MEETING HELD _____
_____, BY THE FOLLOWING VOTE:

AYES:
NOES:
ABSTAIN:
ABSENT:

ATTEST:

BY: _____

* * * * *

That the Board of Directors Received the Report regarding the required timing
for claim payments from Anthem Blue Cross



Funding of Accounts

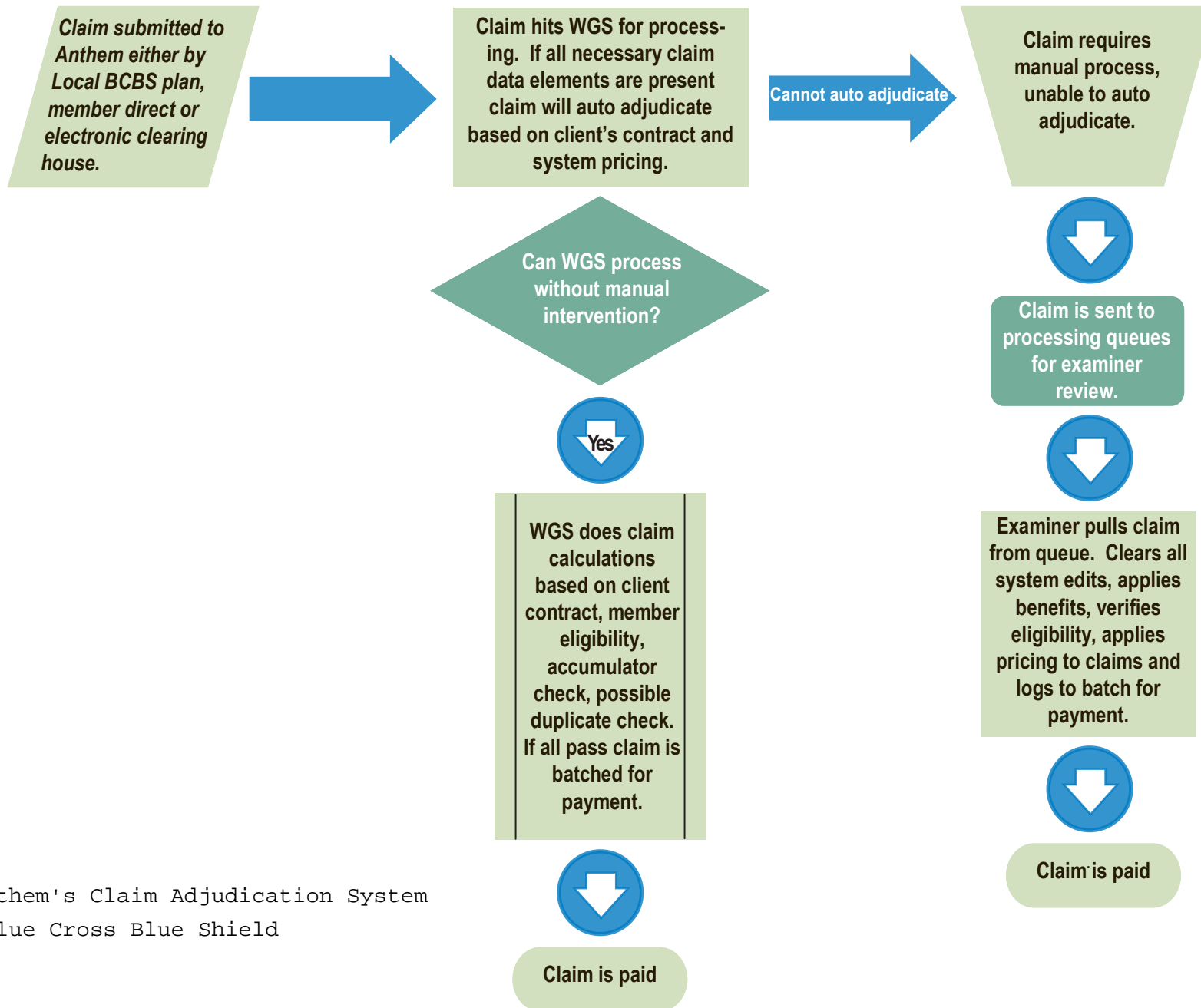


Expenses are paid based on agreed upon fixed cost

Account is funded based on actual claims reports sent over daily



WGS Claims Process Flow



WGS - Anthem's Claim Adjudication System
BCBS - Blue Cross Blue Shield



SJVIA

San Joaquin Valley
Insurance Authority

BOARD OF DIRECTORS

ANDREAS BORGEAS
JUDITH CASE
MIKE ENNIS
PHIL LARSON
DEBORAH POOCHIGIAN
PETE VANDER POEL
STEVE WORTHLEY

**Meeting Location:
Fresno County Employee
Retirement Association Board
Chambers
1111 H Street
Fresno, CA 93721
November 1, 2013 9:00 AM**

AGENDA DATE: November 1, 2013

ITEM NUMBER: 8

SUBJECT: Authorization of the Release of Proposals and Execution of Participation Agreement(s)

REQUEST(S): That the Board of Directors approve the release of proposals for the Cities of Newman, Farmersville and Wasco and authorize the Board President to execute related participation agreements.

DESCRIPTION:

On November 5, 2010, to allow for growth of the SJVIA, your Board approved Member Underwriting Guidelines and the SJVIA Growth Implementation and Marketing Plan. These documents provide the framework for the prudent growth of the SJVIA which will facilitate fixed cost reductions and pricing stability over time.

Gallagher Benefit Services (GBS), at the direction of SJVIA Staff, has since undertaken marketing efforts to identify and make contact with prospective member entities to consider joining the JPA. Attached is an exhibit that shows the extent of these marketing efforts.

The Underwriting Committee seeks to release illustrative proposals to the Cities of Newman, Farmersville, and Wasco.

AGENDA: San Joaquin Valley Insurance Authority

DATE: November 1, 2013

Contingent upon acceptance and approval of the respective entities governing bodies it is recommended that the Board authorize the Board President to execute the participation agreement(s).

FISCAL IMPACT/FINANCING:

None at this time. If any of the entities join the SJVIA the budget will be adjusted accordingly.

ADMINISTRATIVE SIGN-OFF:



Paul Nerland
SJVIA Manager



Rhonda Sjostrom
SJVIA Assistant Manager

**BEFORE THE BOARD OF DIRECTORS
SAN JOAQUIN VALLEY INSURANCE
AUTHORITY**

IN THE MATTER OF Authorization of the Release of Proposals and Execution of Participation Agreements.

RESOLUTION NO. _____
AGREEMENT NO. _____

UPON MOTION OF DIRECTOR _____, SECONDED BY DIRECTOR _____, THE FOLLOWING WAS ADOPTED BY THE BOARD OF DIRECTORS, AT AN OFFICIAL MEETING HELD _____, BY THE FOLLOWING VOTE:

AYES:
NOES:
ABSTAIN:
ABSENT:

ATTEST:

BY: _____

* * * * *

That the Board of Directors approved releasing proposals for the Cities of Taft and Gustine and authorized the Board President to execute related participation agreements.



BOARD OF DIRECTORS

ANDREAS BORGEAS
JUDITH CASE
MIKE ENNIS
PHIL LARSON
DEBORAH POCHIGIAN
PETE VANDER POEL
STEVE WORTHLEY

**Meeting Location:
County of Fresno Board of
Supervisors, Hall of Records
2281 Tulare St, Room 301
Fresno, CA 93721
November 1, 9:00 AM**

AGENDA DATE: November 1, 2013
ITEM NUMBER: 9
SUBJECT: Proposed 2014 Board Meeting Calendar
REQUEST(S): That the Board Approve the Proposed 2014 Board Meeting Calendar

DESCRIPTION:

The attached proposed schedule recommends five meetings of your Board in 2014 and maintains the tradition of alternating meeting locations between the County of Fresno and County of Tulare with meeting times scheduled from 9:00am to 12:00pm. Your Board may elect to adopt other dates and times or add meetings based on SJVIA business and your availability. Adopting dates today will allow staff to reserve locations and publish the 2014 SJVIA Board Calendar.

FISCAL IMPACT/FINANCING:

None

ADMINISTRATIVE SIGN-OFF:

Handwritten signature of Paul Nerland in black ink.

Paul Nerland
SJVIA Manager

Handwritten signature of Rhonda Sjostrom in black ink.

Rhonda Sjostrom
SJVIA Assistant Manager

**BEFORE THE BOARD OF DIRECTORS
SAN JOAQUIN VALLEY INSURANCE
AUTHORITY**

IN THE MATTER OF Proposed 2014 Board Meeting Calendar

RESOLUTION NO. _____
AGREEMENT NO. _____

UPON MOTION OF DIRECTOR _____, SECONDED BY
DIRECTOR _____, THE FOLLOWING WAS ADOPTED BY
THE BOARD OF DIRECTORS, AT AN OFFICIAL MEETING HELD _____
_____, BY THE FOLLOWING VOTE:

AYES:
NOES:
ABSTAIN:
ABSENT:

ATTEST:

BY: _____

* * * * *

That the Board Approved the Proposed 2014 Board Meeting Calendar



BOARD OF DIRECTORS

ANDREAS BORGEAS
 JUDITH CASE
 MIKE ENNIS
 PHIL LARSON
 DEBORAH POOCHIGIAN
 PETE VANDER POEL
 JACK WORTHLEY

Board of Directors Meetings – 2014

PROPOSED SCHEDULE

<u>Date</u>	<u>Time</u>	<u>City</u>	<u>Location</u>
February 21, 2014 (Friday)	9:00 - 12:00	Visalia	TCERA Board Chambers-Tulare County Employee Retirement Association
April 25, 2014 (Friday)	9:00 - 12:00	Fresno	FCERA Board Chambers-Fresno County Employee Retirement Association
July 25, 2014 (Friday)	9:00 - 12:00	Visalia	TCERA Board Chambers-Tulare County Employee Retirement Association
August 15, 2014 (Friday)	9:00 - 12:00	Fresno	FCERA Board Chambers-Fresno County Employee Retirement Association
November 7, 2014 (Friday)	9:00 - 12:00	Visalia	TCERA Board Chambers-Tulare County Employee Retirement Association

LOCATIONS:

FCERA – Fresno County Employee Retirement Association
 1111 H Street
 Fresno, CA 93721

TCERA – Tulare County Employee Retirement Association
 136 N. Akers Street
 Visalia, CA 93291



SJVIA

San Joaquin Valley
Insurance Authority

BOARD OF DIRECTORS

ANDREAS BORGEAS

JUDITH CASE

STEVE WORTHLEY

MIKE ENNIS

PHIL LARSON

DEBORAH POCHIGIAN

PETER VANDER POEL

Meeting Location:
Fresno County Employee Retirement
Association Board Chambers
1111 H Street
Fresno, CA 93721
November 1, 2013
9:00 AM

AGENDA DATE: November 1, 2013

ITEM NUMBER: 10

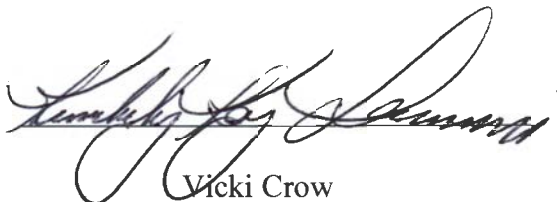
SUBJECT: Quarterly SJVIA Financial Update

REQUEST(S): That the Board receives the Financial Update through 1st Quarter,
2013-14

DESCRIPTION: Informational Item. Please see attached report.

FISCAL IMPACT/FINANCING: None.

ADMINISTRATIVE SIGN-OFF:



Vicki Crow
SJVIA Auditor-Treasurer

**BEFORE THE BOARD OF DIRECTORS
SAN JOAQUIN VALLEY INSURANCE
AUTHORITY**

IN THE MATTER OF

**RESOLUTION NO. _____
AGREEMENT NO. _____**

UPON MOTION OF DIRECTOR _____, SECONDED BY
DIRECTOR _____, THE FOLLOWING WAS ADOPTED BY
THE BOARD OF DIRECTORS, AT AN OFFICIAL MEETING HELD _____
_____, BY THE FOLLOWING VOTE:

AYES:
NOES:
ABSTAIN:
ABSENT:

ATTEST:

BY: _____

* * * * *

SAN JOAQUIN VALLEY INSURANCE AUTHORITY
ACTUALS VS. BUDGETED REVENUES & EXPENSES
FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2013

	Current Quarter			
	ACTUALS	BUDGET	(OVER) / UNDER BUDGET	% VARIANCE
REVENUE				
TOTAL REVENUE	\$21,097,073	\$20,893,546	(\$203,527)	(1%)
EXPENSES: Fixed				
1 Specific & Aggregate Stop Loss Insurance (PPO)	139,215	141,624	2,409	2%
2 Anthem ASO Administration & Network Fees (PPO)	311,047	319,257	8,210	3%
3 Chimenti Associates/Hourglass Administration(PPO & Anthem HMO)	157,207	159,918	2,711	2%
4 GBS Consulting	100,899	102,683	1,784	2%
5 SJVIA Administration	29,586	54,881	25,295	46%
6 Wellness	6,045	64,177	58,132	91%
7 Communications	766	12,835	12,069	94%
8 Anthem HMO Pooling	308,280	306,260	(2,020)	(1%)
9 Anthem HMO Administration/Retention	533,898	541,508	7,610	1%
TOTAL FIXED EXPENSES	1,586,943	1,703,143	116,200	7%
EXPENSES: Claims				
10 Projected Paid Medical & Rx Claims-PPO and Non-Cap HMO	14,685,889	14,269,453	(416,436)	(3%)
11 Anthem MMP HMO Capitation	3,664,495	3,704,930	40,435	1%
TOTAL CLAIMS EXPENSES	18,350,384	17,974,383	(376,001)	(2%)
EXPENSES: Premiums				
12 Delta Dental	1,314,548	1,361,984	47,436	3%
13 Vision Service Plan	219,169	226,898	7,729	3%
TOTAL PREMIUM EXPENSES	1,533,717	1,588,882	55,165	3%
TOTAL EXPENSES	21,471,044	21,266,408	(204,636)	(1%)
14 Reserve Deficit	(373,971)	(372,862)	1,109	(0%)
COMBINED EXPENSES & RESERVES	\$21,097,073	\$20,893,546	(\$203,527)	(1%)

SAN JOAQUIN VALLEY INSURANCE AUTHORITY

**ANALYSIS OF ADMINISTRATION, WELLNESS & COMMUNICATIONS (FEES) - REVENUES & EXPENSES
FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2013**

Current Quarter

FY13-14

Revenue**

Expenses:

- Auditor-Treasurer Services
- County Counsel Services
- Personnel Services
- Membership Fees
- Insurance (Liability, Bond, Etc)
- Audit Fees
- Bank Service Fees
- Excise Tax
- Wellness
- Communications

Total Expenses

Administration, Wellness & Communications Surplus

SJVIA FEES		
Administration (*Line 5)	Wellness (*Line 6)	Communications (*Line 7)
\$55,278	\$64,459	\$12,084
701		
19,370		
925		
4,002		
4,588		
	6,045	
		766
29,586	6,045	766
\$25,692	\$58,414	\$11,318

*Total expenses for each column correspond to the line number shown on the "ACTUALS VS. BUDGETED REVENUES & EXPENSES" report.

**Revenue consists of fees collected from enrollees at the following rates per employee per month: \$4.00 for administration(\$2.00 for SJVIA administration fees & \$2.00 for non-founding member fees), \$2.50 for wellness fees & \$.50 for communications fees.

SJVIA
Schedule of Cash Flow by Month
For the Three Months Ended September 30, 2013

	JULY	AUGUST	SEPTEMBER	TOTAL
BEGINNING CASH BALANCES:				
Claims Funding Account- 844535294	\$551,069	\$369,448	\$784,967	\$551,069
Fixed Cost Account- 844535120	322,321	613,622	304,292	322,321
Claims Reserve Account- 428255819	4,266,377	4,832,847	3,333,752	4,266,377
Total Beginning Balances	5,139,767	5,815,917	4,423,011	5,139,767
RECEIPTS:				
Claims Funding Account- 844535294	2,673,807	4,395,424	3,273,144	10,342,375
Fixed Cost Account- 844535120	2,244,415	2,348,918	2,300,236	6,893,569
Claims Reserve Account- 428255819	4,916,508	4,427,610	5,206,785	14,550,903
TOTAL RECEIPTS	9,834,730	11,171,952	10,780,165	31,786,847
DISBURSEMENTS:				
Claims Funding Account- 844535294	2,855,428	3,979,905	3,533,239	10,368,572
Fixed Cost Account- 844535120	1,953,114	2,658,248	2,255,508	6,866,870
Claims Reserve Account- 428255819	4,350,038	5,926,705	4,633,530	14,910,273
TOTAL DISBURSEMENTS	9,158,580	12,564,858	10,422,277	32,145,715
ENDING CASH BALANCES:				
Claims Funding Account- 844535294	369,448	784,967	524,872	524,872
Fixed Cost Account- 844535120	613,622	304,292	349,020	349,020
Claims Reserve Account- 428255819	4,832,847	3,333,752	3,907,007	3,907,007
Total Ending Balances	\$5,815,917	\$4,423,011	\$4,780,899	\$4,780,899
Investments:				
Total Ending Balances	\$5,027,974	\$5,027,974	\$5,039,948	\$5,039,948

The SJVIA invested \$5 million into the County of Tulare pool on December 21, 2012. These funds were moved from the JP Morgan Chase "Claims Reserve Account". The yield earned for the quarter ended 9/30/13 was .94% with quarterly earnings of \$11,974.

Glossary of Terms:

1 **Specific & Aggregate Stop Loss Insurance (PPO)**

Specific: Insurance coverage for eligible individual specific claims in excess of the \$450,000 plan year deductible up to the lifetime maximum of \$6 million.

Aggregate: Insurance coverage for eligible claims under the specific deductible on the aggregated amount for all member claims.

2 **Anthem ASO Administration & Network Fees (PPO):**

ASO is "Administrative Services Only". This definition includes Anthem Blue Cross administration fees and includes access fees to use the Blue Cross network of providers. This is the administration fee for the PPO plan(s), not the HMO plan.

3 **Chimienti Associates/Hourglass Administration (PPO & Anthem HMO)**

Chimienti & Associates is an independent vendor providing consolidated billing, eligibility, automated enrollment and Section 125 administrative services. Hourglass and ASI are subcontractors to Chimienti Associates that assist in these administrative processes. This line is for non-Kaiser business.

4 **GBS Consulting**

Gallagher Benefit Services (GBS) is a national benefit consultant who provides professional guidance to SJVIA and respective members concerning health plan matters including but not limited to compliance, underwriting, renewal bidding, employee communication, cost analysis, actuarial, etc. GBS played a significant role in the formation and establishment of SJVIA.

5 **SJVIA Administration**

This rate category is for administrative, management, legal, accounting and other services needed to effectively establish and maintain proper functioning of the Joint Powers Authority.

6 **Wellness**

This rate category is for special claims management services and may include some wellness applications that are outside and additional to the claims management services provided by the insurance company.

7 **Communications**

This rate category is for special employee communication materials and prospective new City/County member promotional materials. It may include fees for maintaining a presence at such trade associations as CALPELRA, etc.

8 **Anthem HMO Pooling**

This is for the specific stop loss pooling insurance for claims in excess of \$400k within the HMO (not PPO).

9 **Anthem HMO Administration/Retention**

Anthem Blue Cross administration fees and includes access fees to use the Blue Cross network of providers for the HMO plan.

10 **Projected Paid Medical & Rx Claims-PPO and Non-Cap HMO**

Projected self-insured PPO claims for medical and Rx and non-capitated HMO claims (hospital).

11 **Anthem MPP HMO Capitation**

Amount paid in advance of services on a fixed per member per month basis for professional services (physician) as part of the HMO.

12 **Delta Dental**

Premium for entities covered under the SJVIA Delta Dental program.

13 **Vision Service Plan**

Premium for entities covered under the SJVIA VSP Vision program.

14 **Reserve Surplus/Deficit**

Projected excess revenue over projected claims, premiums and fixed costs.



BOARD OF DIRECTORS

ANDREAS BORGEAS
JUDITH CASE
MIKE ENNIS
PHIL LARSON
DEBORAH POOCHIGIAN
PETE VANDER POEL
STEVE WORTHLEY

**Meeting Location:
County of Fresno Board of
Supervisors, Hall of Records
2281 Tulare St, Room 301
Fresno, CA 93721
November 1, 9:00 AM**

AGENDA DATE: November 1, 2013

ITEM NUMBER: 11

SUBJECT: Receive and File Executive Claims Summary through September 2013

REQUEST(S): That the Board Receive and File Executive Claims Summary through September 2013

DESCRIPTION:

The attached report provides an overview of several key plan metrics and is used to identify trends and outliers. As requested by your board, a "Large Claim Report" has been included in the Monthly Claim Report (page 3). This summary details on-going claims that are over \$100,000 paid-to-date. The "pooling point" is the maximum amount the SJVIA could pay in a plan year for each individual on the plan. For historical purposes, the pooling point for the HMO plan is \$400,000 and the pooling point for the PPO plan is \$450,000. The pooling point for the HMO plan was increased from \$250,000 to \$400,000 in plan year 2013. When claims reach the pooling point the SJVIA is no longer liable for the payment of further eligible claims within the policy year.

AGENDA: San Joaquin Valley Insurance Authority

DATE: November 1, 2013

The attached Monthly Claims Report reflects claims data through September 2013. For comparative purposes, the attached report includes 2012 data. In addition, this report includes data for the City of Tulare, which began participating in the SJVIA as of July 1, 2012 and the City of Ceres, which joined SJVIA as of January 1, 2013.

Of particular note:

Page 5 – Year-to-date enrollment in the SJVIA has increased 7.1% (Jan-Sep 2012 enrollment vs Jan-Sep 2013 enrollment)

Page 6 – Year-to-date premium collected in the SJVIA has increased 13.1% (Jan-Sep 2012 premium collected vs Jan-Sep 2013 premium collected)

Page 7 – Year-to-date claims in the SJVIA have increased 9.9% (Jan-Sep 2012 claims vs Jan-Sep 2013 claims)

Page 10 – Comparing claims “Per Employee Per Month” (PEPM) can be a good indicator for comparative purposes. Although page 10 shows the PEPM trend each month for each year, the overall averages are below:

Plan Year	HMO	PPO	Overall
2010	<u>\$586.15</u> PEPM	<u>\$495.09</u> PEPM	<u>\$547.67</u> PEPM
2011	<u>\$681.06</u> PEPM	<u>\$553.64</u> PEPM	<u>\$628.33</u> PEPM
2012	<u>\$713.19</u> PEPM	<u>\$551.65</u> PEPM	<u>\$637.06</u> PEPM
2013 (through September)	<u>\$787.17</u> PEPM	<u>\$540.77</u> PEPM	<u>\$683.50</u> PEPM

Report attached.

AGENDA: San Joaquin Valley Insurance Authority

DATE: November 1, 2013

FISCAL IMPACT/FINANCING:

None

ADMINISTRATIVE SIGN-OFF:



Paul Nerland
SJVIA Manager



Rhonda Sjostrom
SJVIA Assistant Manager

**BEFORE THE BOARD OF DIRECTORS
SAN JOAQUIN VALLEY INSURANCE
AUTHORITY**

IN THE MATTER OF Receive and File Executive Claims Summary through
September 2013

RESOLUTION NO. _____
AGREEMENT NO. _____

UPON MOTION OF DIRECTOR _____, SECONDED BY
DIRECTOR _____, THE FOLLOWING WAS ADOPTED BY
THE BOARD OF DIRECTORS, AT AN OFFICIAL MEETING HELD _____
_____, BY THE FOLLOWING VOTE:

AYES:
NOES:
ABSTAIN:
ABSENT:

ATTEST:

BY: _____

* * * * *

That the Board Receive and File Executive Claims Summary through
September 2013



2013 SJVIA Claims Report

Claims Data Through September 2013

www.gallagherbenefits.com

- **Prepared By Gallagher Benefit Services**
October 22, 2013

Large Claim Report - 2013

San Joaquin Valley Insurance Authority

Potential Large Dollar Claimants >\$100,000

HMO Plan

January 1, 2013 through December 31, 2013 as of September 2013

Pooling Point \$400,000

Relationship	Paid	Diagnosis	Reimbursement
Dependent	\$ 340,656	Myeloid Disorders (17)	\$ -
Dependent	\$ 306,956	New born (15)	\$ -
Subscriber	\$ 244,454	Nervous System (01)	\$ -
Dependent	\$ 204,529	Injuries/Poisonings (21)	\$ -

Total HMO Pooling Reimbursements \$ -

PPO Plan

January 1, 2013 through December 31, 2013 as of September 2013

Stop Loss Deductible \$450,000

Relationship	Paid	Diagnosis	Reimbursement
Subscriber	\$ 400,910	Injuries/Poisonings (21)	\$ -
Dependent	\$ 234,469	Circulatory System (05)	\$ -
Subscriber	\$ 184,883	Nervous System (01)	\$ -
			\$ -

Total PPO Stop Loss Reimbursements \$ -

Total SJVIA Pooling and Stop Loss Reimbursements \$ -

Large Claim Report - 2012

San Joaquin Valley Insurance Authority

Potential Large Dollar Claimants

HMO Plan

January 1, 2012 through December 31, 2012

Pooling Point \$250,000

Relationship	Paid	Diagnosis	Reimbursement
Subscriber	\$ 1,225,803	Blood Disorders(16)	\$ 975,803
Dependent	\$ 945,511	Myeloid Disorders (17)	\$ 695,511
Dependent	\$ 847,166	Digestive System (06)	\$ 597,166
Dependent	\$ 425,472	Muscle/Tissue Disorders(08)	\$ 175,472
Dependent	\$ 320,326	Circulatory System (05)	\$ 70,326
Subscriber	\$ 286,720	Myeloid Disorders (17)	\$ 36,720

Total HMO Pooling Reimbursements \$ 2,550,998

PPO Plan

January 1, 2012 through December 31, 2012 as of September 2012

Stop Loss Deductible \$450,000

Relationship	Paid	Diagnosis	Reimbursement
Subscriber	\$ 586,616	Digestive System (06)	\$ 136,616
Subscriber	\$ 541,759	Nervous System (01)	\$ 91,759

*Anthem Blue Cross does not begin reporting large claims until they reach \$50,000

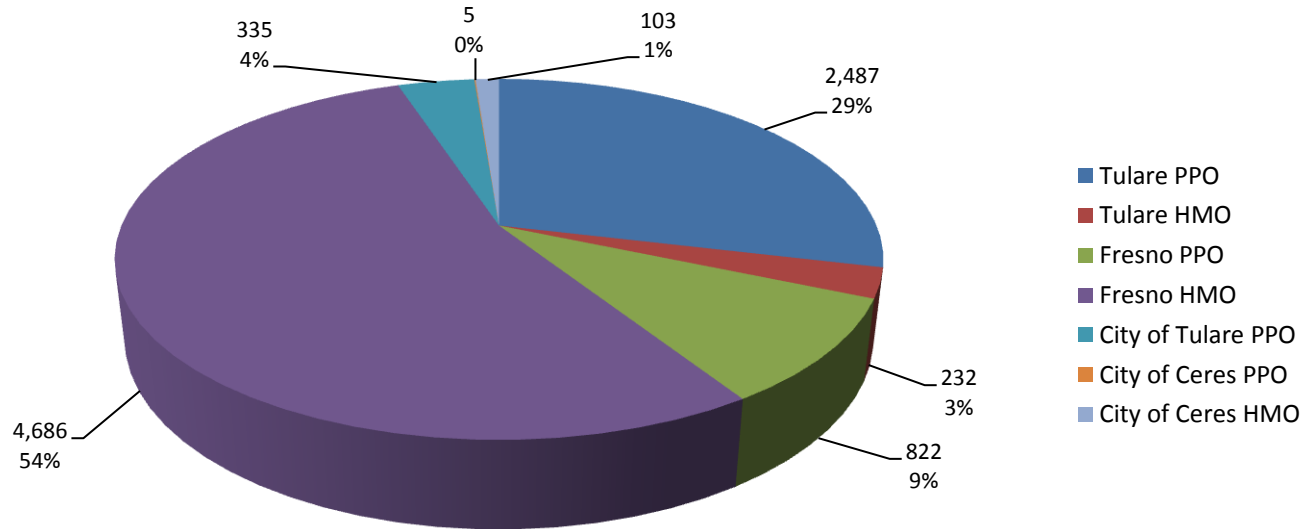
Total PPO Stop Loss Reimbursements \$ 228,375

Total SJVIA Pooling and Stop Loss Reimbursements \$ 2,779,373.00

SJVIA - All Plans

SJVIA - All Plans

SJVIA Average Monthly Enrollment - 2013

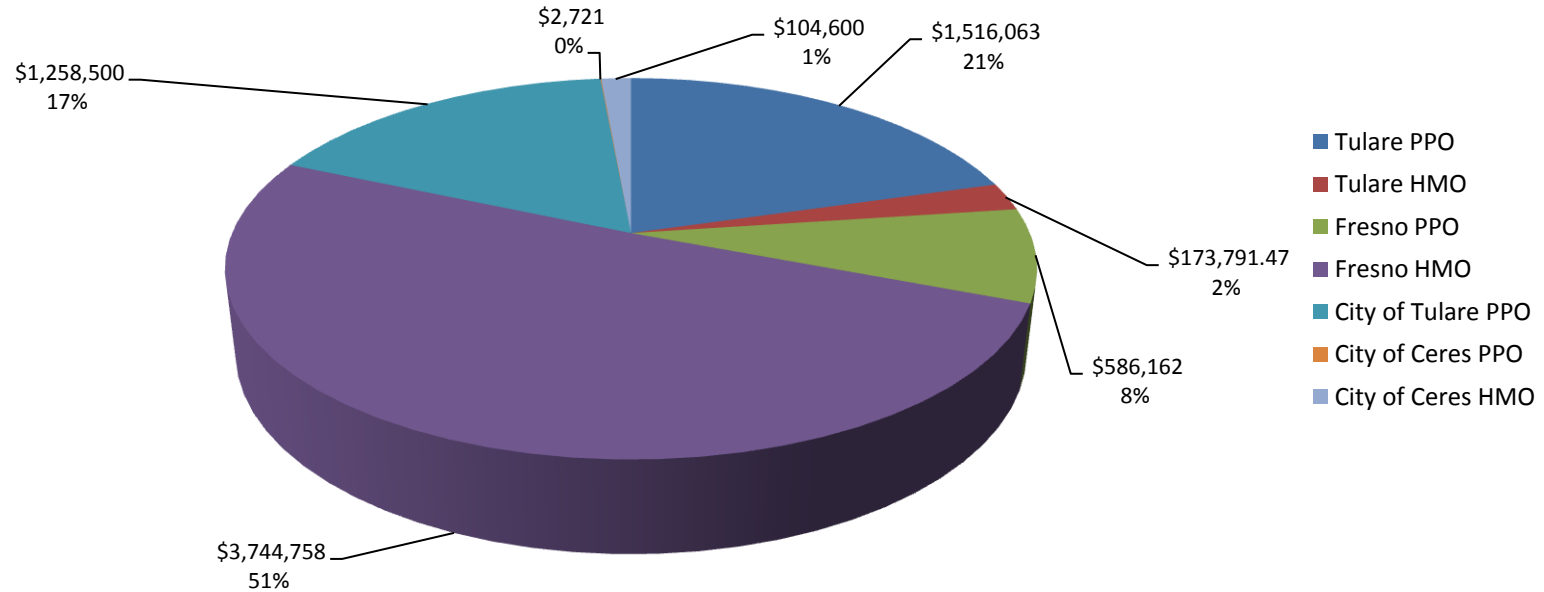


2013 Enrollment - All Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
CoT PPO	2,505	2,508	2,482	2,475	2,485	2,485	2,485	2,495	2,466				22,386
CoT HMO	224	224	228	229	232	231	240	241	241				2,090
CoF PPO	831	824	829	827	820	821	824	812	806				7,394
CoF HMO	4,634	4,654	4,683	4,668	4,681	4,716	4,723	4,708	4,709				42,176
City of Tulare PPO	331	334	336	334	336	337	335	336	337				3,016
City of Ceres PPO	5	5	5	5	5	5	4	4	4				42
City of Ceres HMO	96	100	102	102	100	104	103	106	111				924
Total	8,626	8,649	8,665	8,640	8,659	8,699	8,714	8,702	8,674				78,028

2012 Enrollment - All Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
CoT PPO	2,578	2,622	2,603	2,601	2,617	2,633	2,633	2,634	2,643	2,649	2,649	2,649	31,511
CoF PPO	810	810	822	819	823	836	829	837	836	834	842	830	9,928
CoF HMO	4,538	4,542	4,551	4,495	4,455	4,544	4,558	4,569	4,592	4,611	4,618	4,627	54,700
City of Tulare							333	328	327	326	327	328	1,969
Total	7,926	7,974	7,976	7,915	7,895	8,013	8,353	8,368	8,398	8,420	8,436	8,434	98,108

SJVIA - All Plans

SJVIA Average Monthly Premiums - 2013

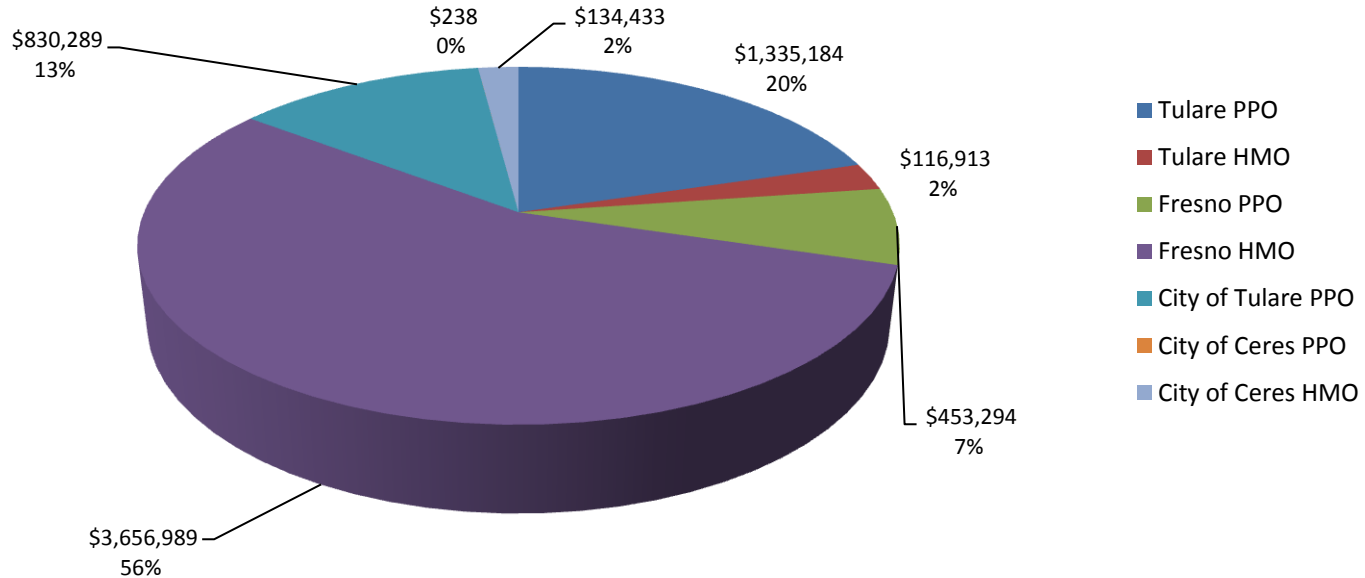


2013 Premiums - All Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
CoT PPO	\$1,526,546	\$1,529,099	\$1,514,514	\$1,510,792	\$1,513,440	\$1,513,440	\$1,513,440	\$1,521,865	\$1,501,432				\$13,644,570
CoT HMO	\$168,201	\$167,765	\$171,109	\$172,113	\$175,325	\$173,567	\$178,594	\$178,725	\$178,724				\$1,564,123
CoF PPO	\$595,127	\$590,835	\$596,516	\$591,930	\$586,059	\$582,815	\$583,985	\$576,884	\$571,311				\$5,275,462
CoF HMO	\$3,713,770	\$3,728,822	\$3,745,036	\$3,727,939	\$3,743,030	\$3,765,562	\$3,767,874	\$3,756,517	\$3,754,271				\$33,702,820
City of Tulare PPO	\$276,437	\$278,228	\$280,436	\$278,266	\$280,436	\$281,453	\$279,456	\$280,635	\$281,652				\$2,517,000
City of Ceres PPO	\$2,859	\$2,859	\$2,859	\$2,859	\$2,859	\$2,859	\$2,445	\$2,445	\$2,445				\$24,491
City of Ceres HMO	\$97,591	\$103,183	\$104,109	\$103,081	\$101,641	\$105,877	\$104,993	\$107,738	\$113,187				\$941,398
Total	\$6,380,531	\$6,400,792	\$6,414,580	\$6,386,981	\$6,402,790	\$6,425,574	\$6,430,786	\$6,424,809	\$6,403,021				\$57,669,864

2012 Premiums - All Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
CoT PPO	\$1,532,991	\$1,557,210	\$1,545,778	\$1,542,574	\$1,552,519	\$1,557,795	\$1,557,795	\$1,557,024	\$1,561,361	\$1,565,391	\$1,565,391	\$1,565,391	\$18,661,218
CoF PPO	\$573,804	\$574,013	\$580,838	\$579,490	\$581,428	\$586,528	\$580,393	\$582,946	\$582,907	\$581,475	\$581,090	\$570,270	\$6,955,181
CoF HMO	\$3,456,547	\$3,457,039	\$3,458,125	\$3,419,330	\$3,383,249	\$3,444,977	\$3,454,073	\$3,460,240	\$3,473,467	\$3,482,775	\$3,486,451	\$3,493,192	\$41,469,464
City of Tulare							\$277,736	\$273,462	\$273,175	\$272,002	\$272,699	\$272,932	\$1,642,007
Total	\$5,563,341	\$5,588,262	\$5,584,740	\$5,541,393	\$5,517,195	\$5,589,300	\$5,869,998	\$5,873,672	\$5,890,911	\$5,901,643	\$5,905,631	\$5,901,784	\$68,727,870

SJVIA - All Plans

SJVIA Average Monthly Claims - 2013

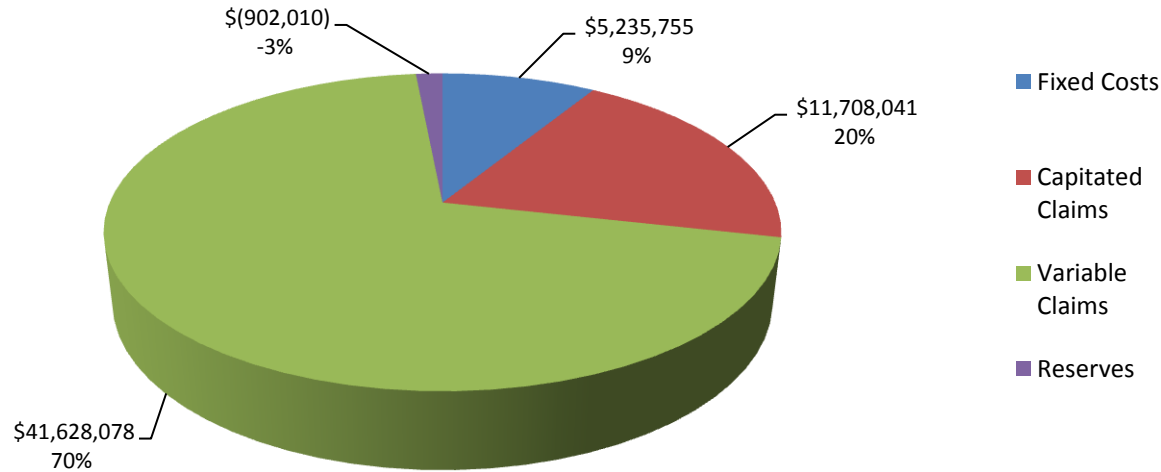


2013 Claims - All Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
CoT PPO	\$1,328,133	\$1,348,396	\$1,536,642	\$1,502,111	\$1,194,704	\$1,312,386	\$1,104,857	\$1,541,608	\$1,147,822				\$12,016,659
CoT HMO	\$81,808	\$103,800	\$232,302	\$170,104	\$225,839	\$115,769	\$205,912	\$159,256	\$159,514				\$1,454,304
CoF PPO	\$446,175	\$382,584	\$326,185	\$261,659	\$417,808	\$380,807	\$482,360	\$856,670	\$525,394				\$4,079,642
CoF HMO	\$3,633,234	\$3,379,414	\$3,799,686	\$3,542,086	\$3,913,994	\$3,259,898	\$3,937,755	\$3,747,312	\$3,699,519				\$32,912,898
City of Tulare PPO	\$158,965	\$150,663	\$192,288	\$123,247	\$172,941	\$436,320	\$196,410	\$167,926	\$61,817				\$1,660,577
City of Ceres PPO	\$1,090	\$25	\$33	\$383	\$60	\$56	\$0	\$0	\$499				\$2,146
City of Ceres HMO	\$41,408	\$42,586	\$188,782	\$223,792	\$136,715	\$204,181	\$90,898	\$159,224	\$122,307				\$1,209,893
Total	\$5,690,813	\$5,407,468	\$6,275,918	\$5,823,382	\$6,062,061	\$5,709,417	\$6,018,192	\$6,631,996	\$5,716,872				\$53,336,119

2012 Claims - All Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
CoT PPO	\$1,347,900	\$1,417,340	\$1,637,712	\$1,363,071	\$1,265,474	\$1,392,625	\$1,320,460	\$1,192,627	\$1,500,032	\$1,764,271	\$1,211,139	\$1,582,166	\$16,994,817
CoF PPO	\$385,926	\$490,303	\$526,293	\$500,279	\$437,872	\$517,707	\$432,823	\$650,127	\$538,280	\$589,208	\$416,006	\$422,179	\$5,907,003
CoF HMO	\$2,914,797	\$3,715,713	\$3,167,391	\$3,532,502	\$4,064,812	\$3,374,399	\$3,821,018	\$3,468,350	\$3,173,628	\$4,446,582	\$3,191,843	\$2,691,683	\$41,562,719
City of Tulare							\$52,996	\$134,658	\$172,683	\$150,838	\$141,869	\$162,624	\$815,668
Total	\$4,648,623	\$5,623,356	\$5,331,396	\$5,395,852	\$5,768,158	\$5,284,731	\$5,627,297	\$5,445,762	\$5,384,624	\$6,950,899	\$4,960,857	\$4,858,652	\$65,280,207

SJVIA - All Plans

YTD SJVIA Premium Breakdown - 2013

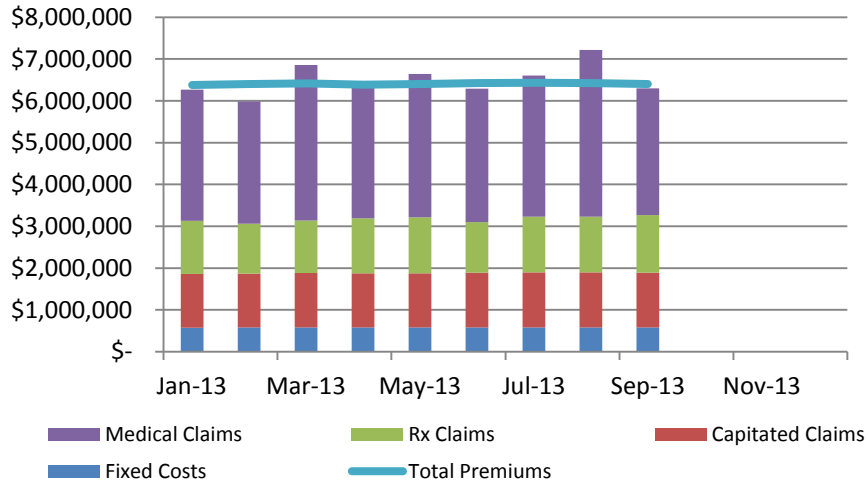


2013 Premium Breakdown - All Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
Fixed Costs	\$ 577,807	\$ 579,692	\$ 581,317	\$ 579,651	\$ 580,915	\$ 583,992	\$ 585,058	\$ 584,295	\$ 583,027				\$ 5,235,755
Capitaled Claims	\$1,283,487	\$1,288,959	\$1,298,101	\$1,294,493	\$1,297,980	\$1,308,015	\$1,311,820	\$1,314,168	\$1,311,018				\$11,708,041
Variable Claims	\$4,407,326	\$4,118,509	\$4,977,817	\$4,528,889	\$4,764,081	\$4,401,402	\$4,706,372	\$5,317,828	\$4,405,854				\$41,628,078
Reserves	\$ 111,910	\$ 413,632	\$ (442,655)	\$ (16,052)	\$ (240,186)	\$ 132,164	\$ (172,464)	\$ (791,482)	\$ 103,122				\$ (902,010)
Total	\$ 6,380,531	\$ 6,400,792	\$ 6,414,580	\$ 6,386,981	\$ 6,402,790	\$ 6,425,574	\$ 6,430,786	\$ 6,424,809	\$ 6,403,021				\$ 57,669,864

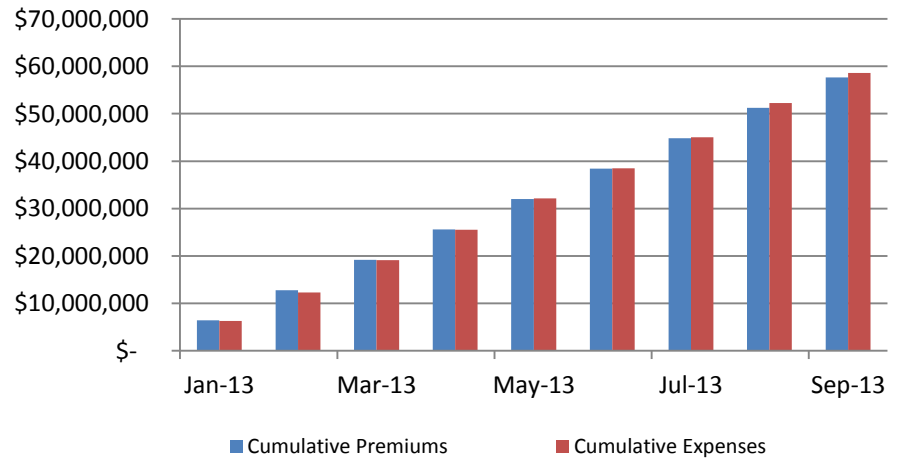
2012 Premium Breakdown - All Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
Fixed Costs	\$ 539,562	\$ 542,245	\$ 542,577	\$ 537,900	\$ 535,828	\$ 544,395	\$ 545,120	\$ 546,470	\$ 548,711	\$ 550,422	\$ 551,403	\$ 551,466	\$ 6,536,098
Capitaled Claims	\$1,125,742	\$1,126,734	\$1,128,967	\$1,115,075	\$1,105,152	\$1,126,982	\$1,130,703	\$1,138,432	\$1,139,137	\$1,143,768	\$1,145,587	\$1,147,820	\$13,574,099
Variable Claims	\$3,522,881	\$4,496,622	\$4,202,429	\$4,280,777	\$4,663,006	\$4,157,749	\$4,496,594	\$4,307,330	\$4,245,487	\$5,807,131	\$3,815,270	\$3,710,832	\$51,706,108
Reserves	\$ 375,156	\$ (577,340)	\$ (289,233)	\$ (392,359)	\$ (786,791)	\$ (239,826)	\$ (302,419)	\$ (118,560)	\$ (42,424)	\$ (1,599,678)	\$ 393,371	\$ 491,666	\$ (3,088,436)

SJVIA – All Plans

SJVIA Total Expenses & Premiums - 2013

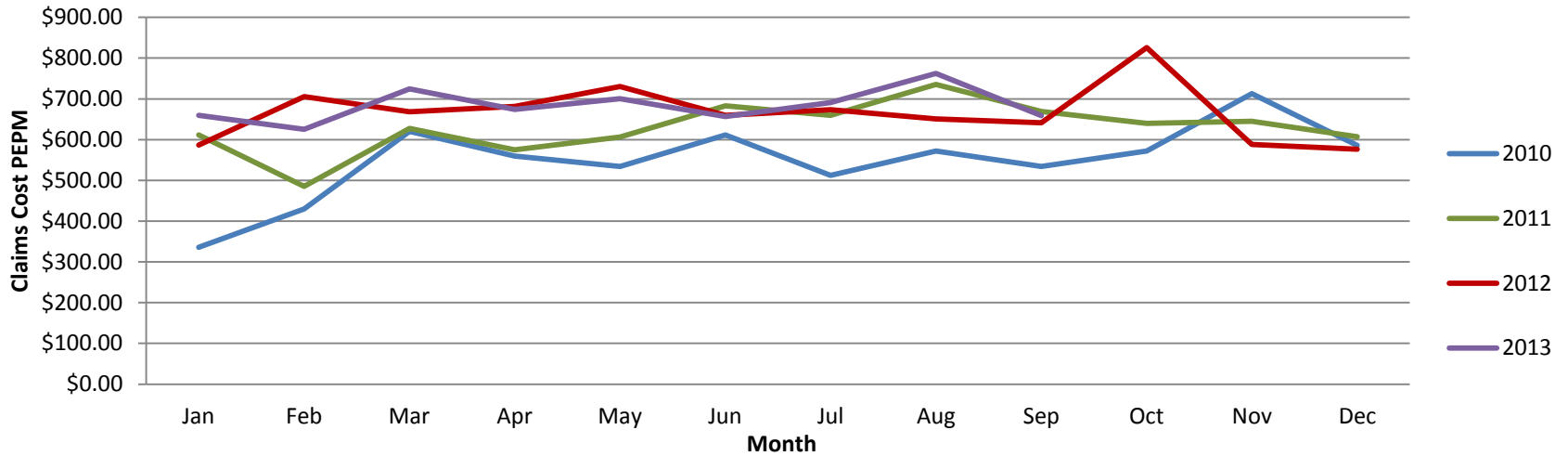


Cumulative Premiums & Expenses - 2013

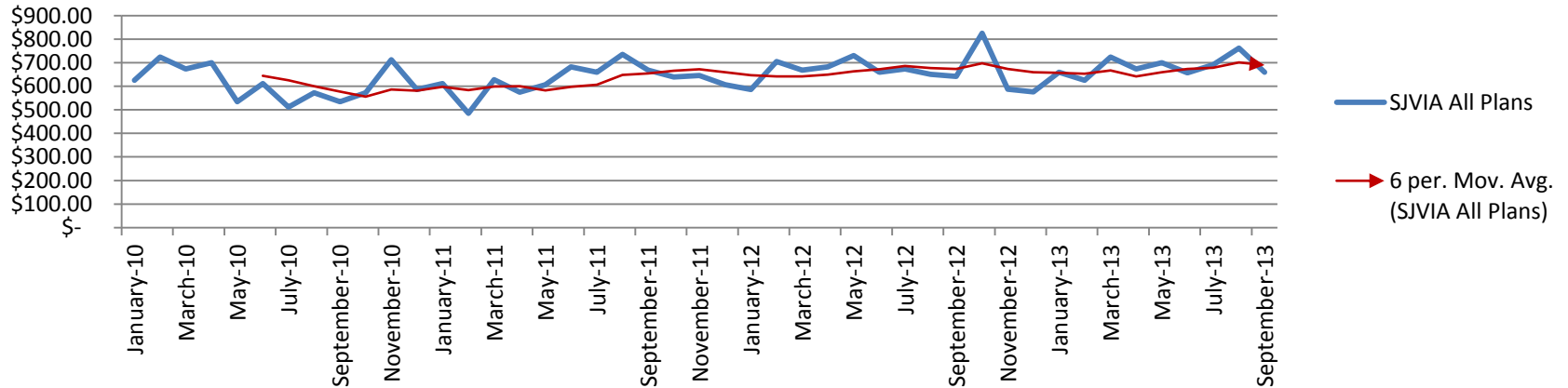


SJVIA - All Plans

SJVIA 2010 - 2013 All Plans (Year Over Year) - Claims PEPM



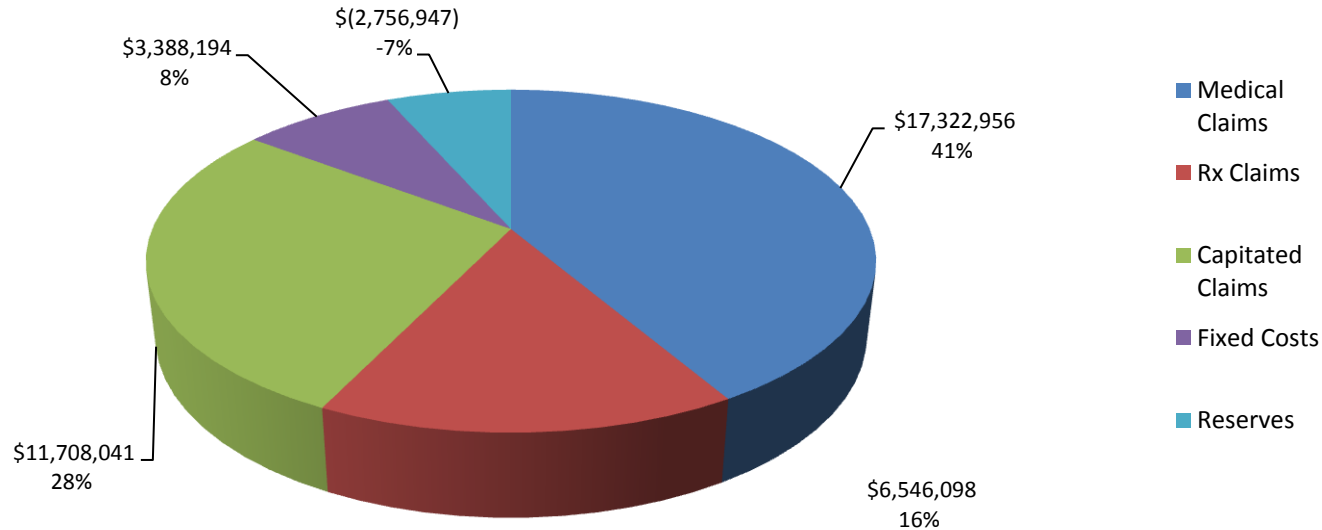
SJVIA All Plans - Claims PEPM



SJVIA - HMO

SJVIA - HMO

YTD HMO Premium Breakdown - 2013

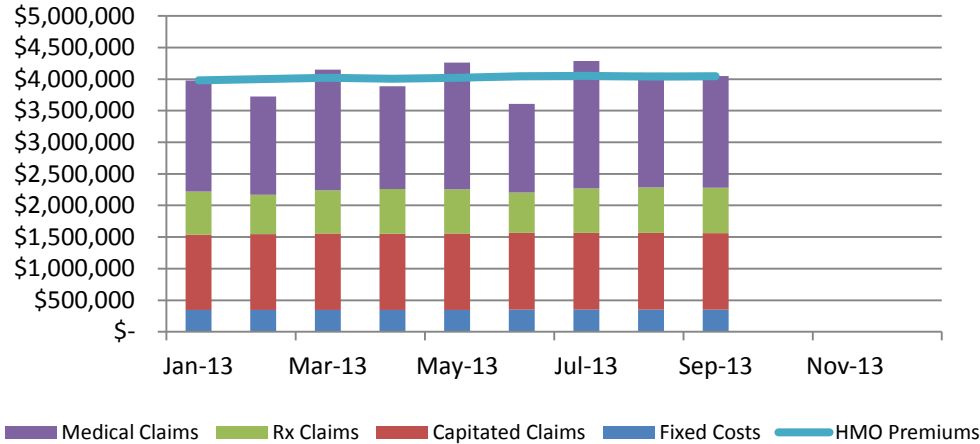


2013 Premium Breakdown - HMO	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
Fixed Costs	\$ 371,254	\$ 373,173	\$ 375,841	\$ 374,801	\$ 375,773	\$ 378,732	\$ 379,812	\$ 379,097	\$ 379,713				\$ 3,388,194
Capitated Claims	\$ 1,283,487	\$ 1,288,959	\$ 1,298,101	\$ 1,294,493	\$ 1,297,980	\$ 1,308,015	\$ 1,311,820	\$ 1,314,168	\$ 1,311,018				\$ 11,708,041
Medical Claims	\$ 1,759,461	\$ 1,571,987	\$ 2,201,042	\$ 1,884,435	\$ 2,236,723	\$ 1,588,607	\$ 2,181,272	\$ 1,993,737	\$ 1,905,692				\$ 17,322,956
Rx Claims	\$ 713,502	\$ 664,854	\$ 721,627	\$ 757,054	\$ 741,845	\$ 683,226	\$ 741,473	\$ 757,887	\$ 764,630				\$ 6,546,098
Reserves	\$ (148,142)	\$ 100,797	\$ (576,357)	\$ (307,650)	\$ (632,325)	\$ 86,426	\$ (562,917)	\$ (401,909)	\$ (314,872)				\$ (2,756,947)
Total	\$ 3,979,562	\$ 3,999,770	\$ 4,020,254	\$ 4,003,133	\$ 4,019,996	\$ 4,045,006	\$ 4,051,460	\$ 4,042,980	\$ 4,046,181				\$ 36,208,342

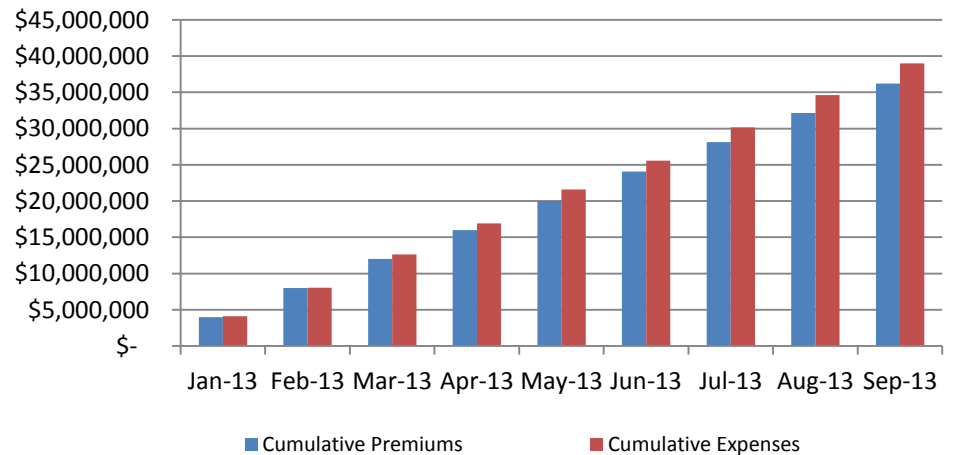
2012 Premium Breakdown - HMO	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
Fixed Costs	\$ 357,186	\$ 357,501	\$ 358,209	\$ 353,801	\$ 350,653	\$ 357,658	\$ 358,760	\$ 359,626	\$ 361,436	\$ 362,932	\$ 363,483	\$ 364,191	\$ 4,305,437
Capitated Claims	\$ 1,125,742	\$ 1,126,734	\$ 1,128,967	\$ 1,115,075	\$ 1,105,152	\$ 1,126,982	\$ 1,130,703	\$ 1,138,432	\$ 1,139,137	\$ 1,143,768	\$ 1,145,587	\$ 1,147,820	\$ 13,574,099
Medical Claims	\$ 1,128,332	\$ 1,941,584	\$ 1,376,948	\$ 1,816,134	\$ 2,330,814	\$ 1,662,356	\$ 2,054,136	\$ 1,679,713	\$ 1,433,160	\$ 2,636,011	\$ 1,453,372	\$ 1,296,919	\$ 20,809,479
Rx Claims	\$ 660,723	\$ 647,395	\$ 661,476	\$ 601,293	\$ 628,846	\$ 585,061	\$ 636,179	\$ 650,205	\$ 601,331	\$ 666,803	\$ 592,884	\$ 246,944	\$ 7,179,141
Reserves	\$ 184,564	\$ (616,175)	\$ (67,475)	\$ (466,974)	\$ (1,032,216)	\$ (287,080)	\$ (725,705)	\$ (367,736)	\$ (61,597)	\$ (1,326,739)	\$ (68,875)	\$ 437,317	\$ (4,398,692)

SJVIA – HMO

HMO Total Expenses & Premiums - 2013

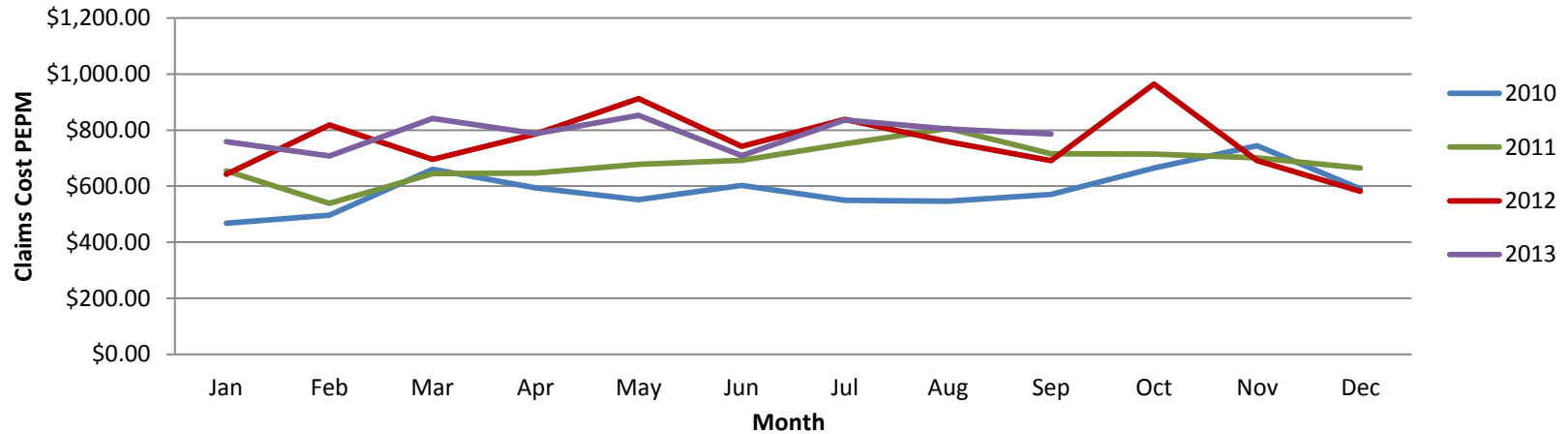


HMO Cumulative Premiums & Expenses -2013

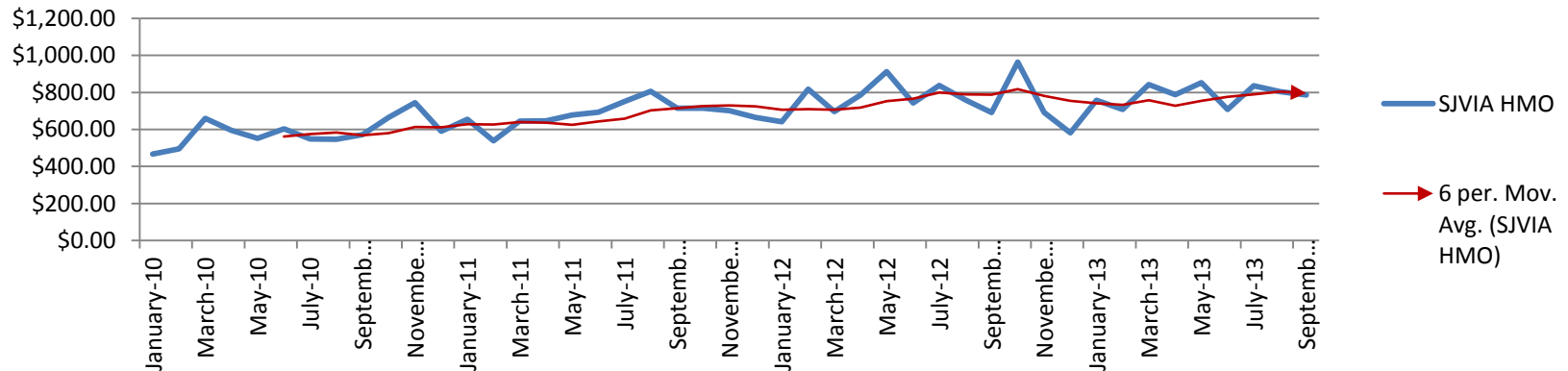


SJVIA – HMO

SJVIA 2010 - 2013 HMO (Year Over Year) - Claims PEPM



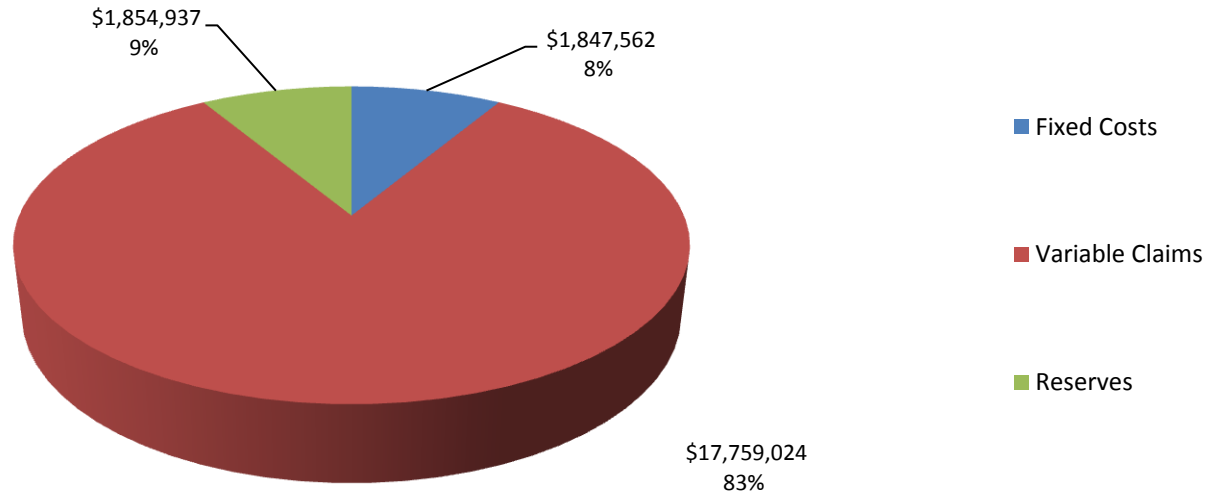
SJVIA HMO Claims PEPM



SJVIA - PPO

SJVIA - PPO Premium Breakdown

YTD PPO Premium Breakdown - 2013

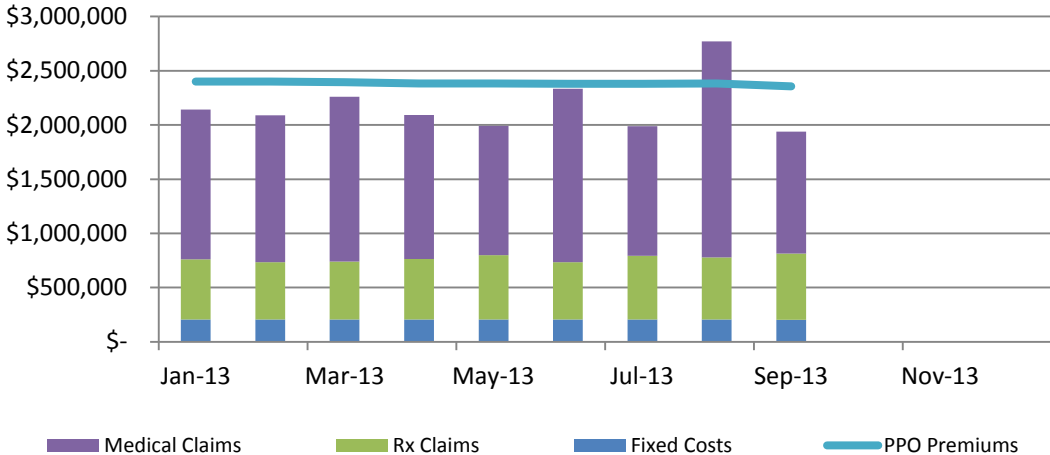


2013 Premium Breakdown - PPO	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
Fixed Costs	\$ 206,554	\$ 206,519	\$ 205,476	\$ 204,850	\$ 205,143	\$ 205,261	\$ 205,247	\$ 205,198	\$ 203,314				\$ 1,847,562
Variable Claims	\$ 1,934,363	\$ 1,881,668	\$ 2,055,148	\$ 1,887,400	\$ 1,785,513	\$ 2,129,569	\$ 1,783,627	\$ 2,566,204	\$ 1,735,532				\$ 17,759,024
Reserves	\$ 260,052	\$ 312,835	\$ 133,702	\$ 291,597	\$ 392,139	\$ 45,738	\$ 390,453	\$ (389,573)	\$ 417,994				\$ 1,854,937
Total	\$ 2,400,969	\$ 2,401,022	\$ 2,394,326	\$ 2,383,848	\$ 2,382,795	\$ 2,380,568	\$ 2,379,326	\$ 2,381,829	\$ 2,356,840				\$ 21,461,523

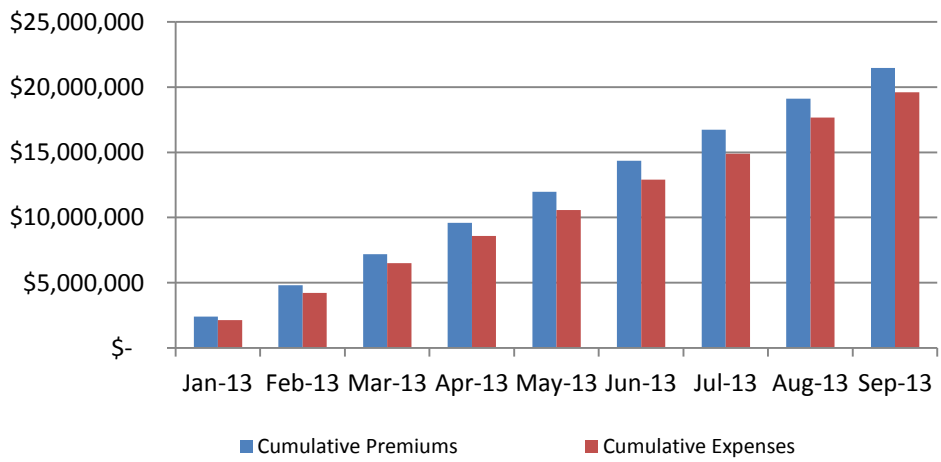
2012 Premium Breakdown - PPO	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
Fixed Costs	\$ 182,376	\$ 184,745	\$ 184,368	\$ 184,099	\$ 185,175	\$ 186,736	\$ 186,359	\$ 186,844	\$ 187,275	\$ 187,490	\$ 187,921	\$ 187,275	\$ 2,230,661
Variable Claims	\$ 1,733,826	\$ 1,907,643	\$ 2,164,005	\$ 1,863,350	\$ 1,703,346	\$ 1,910,332	\$ 1,806,279	\$ 1,977,412	\$ 2,210,996	\$ 2,504,317	\$ 1,769,014	\$ 2,166,969	\$ 23,717,489
Reserves	\$ 190,592	\$ 38,835	\$ (221,757)	\$ 74,615	\$ 245,425	\$ 47,254	\$ 423,286	\$ 249,177	\$ 19,173	\$ (272,939)	\$ 462,246	\$ 54,349	\$ 1,310,256

SJVIA - PPO Plans

PPO Total Expenses & Premiums - 2013

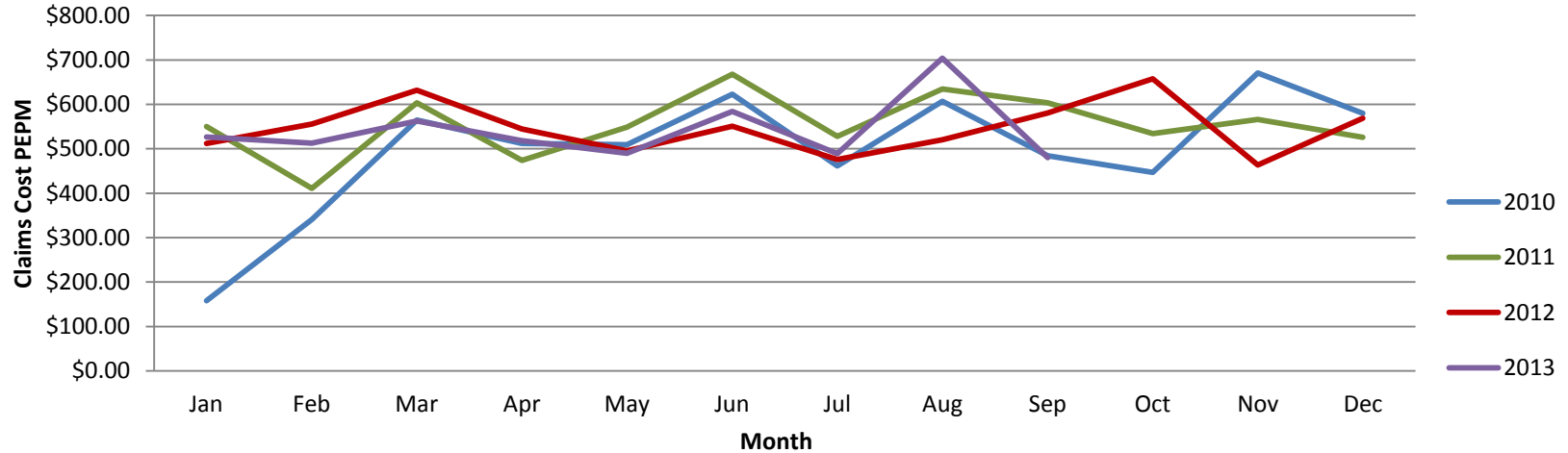


PPO Cumulative Premiums & Expenses - 2013

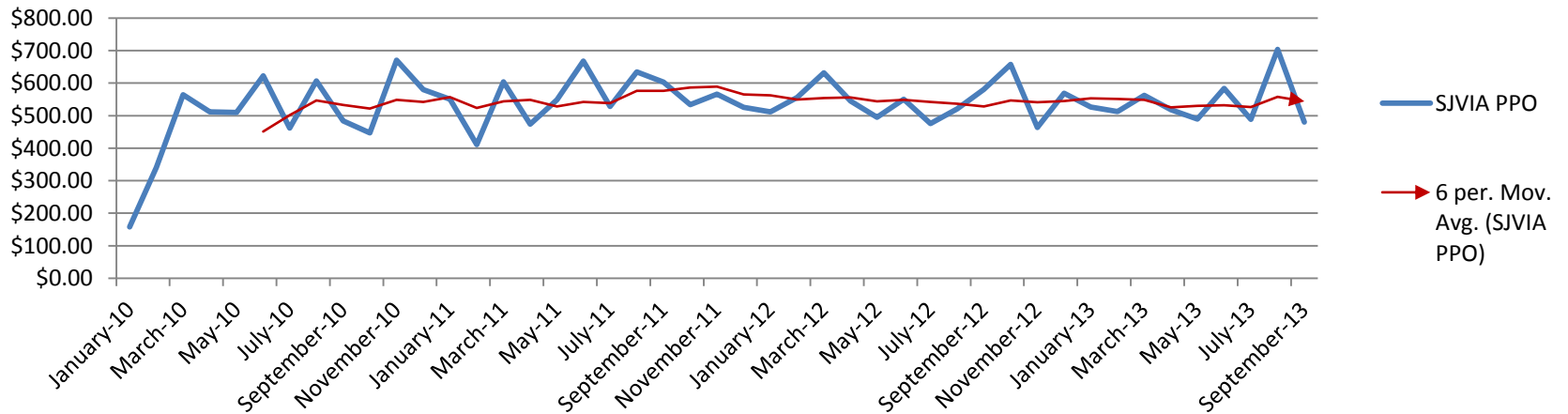


SJVIA – PPO Claims PEPM

SJVIA 2010 - 2013 PPO (Year Over Year) - Claims PEPM



SJVIA PPO Claims PEPM



SJVIA - Monthly Data

SJVIA - All Plans

2013 SJVIA Enrollment - All Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
- Employee Only	5,154	5,167	5,180	5,180	5,178	5,220	5,242	5,228	5,210				46,759
- Employee + Spouse	1,029	1,024	1,024	1,010	1,008	1,001	1,002	1,002	987				9,087
- Employee + Child(ren)	1,546	1,549	1,547	1,545	1,559	1,554	1,549	1,548	1,552				13,949
- Employee + Family	897	909	914	905	914	924	921	924	925				8,233
SJVIA Total Enrollment	8,626	8,649	8,665	8,640	8,659	8,699	8,714	8,702	8,674				78,028
SJVIA Total Premiums	\$6,380,531	\$6,400,792	\$6,414,580	\$6,386,981	\$ 6,402,790	\$6,425,574	\$6,430,786	\$ 6,424,809	\$6,403,021				\$57,669,864
SJVIA Premiums PEPM	\$ 739.69	\$ 740.06	\$ 740.29	\$ 739.23	\$ 739.44	\$ 738.66	\$ 737.98	\$ 738.31	\$ 738.19				\$ 739.09
SJVIA Total Claims	January	February	March	April	May	June	July	August	September				YTD Totals
- Medical Claims	\$ 3,138,697	\$ 2,927,501	\$ 3,722,059	\$ 3,213,820	\$ 3,427,595	\$ 3,190,395	\$ 3,376,769	\$ 3,988,152	\$ 3,031,380				\$ 30,016,368
- Rx Claims	\$ 1,268,629	\$ 1,191,008	\$ 1,255,758	\$ 1,315,069	\$ 1,336,486	\$ 1,211,007	\$ 1,329,603	\$ 1,329,676	\$ 1,374,474				\$ 11,611,710
- Stop-Loss Refunds	\$ -	\$ -											
- Capitated Claims (HMO)	\$ 1,283,487	\$ 1,288,959	\$ 1,298,101	\$ 1,294,493	\$ 1,297,980	\$ 1,308,015	\$ 1,311,820	\$ 1,314,168	\$ 1,311,018				\$ 11,708,041
SJVIA Total Claims	\$ 5,690,813	\$ 5,407,468	\$ 6,275,918	\$ 5,823,382	\$ 6,062,061	\$ 5,709,417	\$ 6,018,192	\$ 6,631,996	\$ 5,716,872				\$ 53,336,119
SJVIA Claims PEPM	\$ 659.73	\$ 625.21	\$ 724.28	\$ 674.00	\$ 700.09	\$ 656.33	\$ 690.63	\$ 762.12	\$ 659.08				\$ 683.55
SJVIA Fixed Costs	\$ 577,807	\$ 579,692	\$ 581,317	\$ 579,651	\$ 580,915	\$ 583,992	\$ 585,058	\$ 584,295	\$ 583,027				\$ 5,235,755
SJVIA Total Costs	\$ 6,268,620	\$ 5,987,160	\$ 6,857,235	\$ 6,403,033	\$ 6,642,976	\$ 6,293,409	\$ 6,603,250	\$ 7,216,291	\$ 6,299,899				\$ 58,571,874
SJVIA Cost PEPM	\$ 726.71	\$ 692.24	\$ 791.37	\$ 741.09	\$ 767.18	\$ 723.46	\$ 757.77	\$ 829.27	\$ 726.30				\$ 750.65
SJVIA Total Reserve - Increase/(Decrease)	\$ 111,910	\$ 413,632	\$ (442,655)	\$ (16,052)	\$ (240,186)	\$ 132,164	\$ (172,464)	\$ (791,482)	\$ 103,122				\$ (902,010)
Reserve % of Non Cap. Claims	2.5%	10.0%	-8.9%	-0.4%	-5.0%	3.0%	-3.7%	-14.9%	2.3%				-2.2%

SJVIA - HMO

2013 HMO Enrollment	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
- Employee Only	2,240	2,256	2,289	2,292	2,284	2,321	2,342	2,337	2,345				20,706
- Employee + Spouse	647	640	640	633	639	635	634	630	621				5,719
- Employee + Child(ren)	1,413	1,417	1,418	1,415	1,428	1,424	1,419	1,417	1,421				12,772
- Employee + Family	654	665	666	659	662	671	671	671	674				5,993
HMO Total Enroll.	4,954	4,978	5,013	4,999	5,013	5,051	5,066	5,055	5,061				45,190
HMO Premiums	\$ 3,979,562	\$ 3,999,770	\$ 4,020,254	\$ 4,003,133	\$ 4,019,996	\$ 4,045,006	\$ 4,051,460	\$ 4,042,980	\$ 4,046,181				\$ 36,208,342
HMO Premiums PEPM	\$ 803.30	\$ 803.49	\$ 801.97	\$ 800.79	\$ 801.91	\$ 800.83	\$ 799.74	\$ 799.80	\$ 799.48				\$ 801.25
HMO Claims	January	February											YTD Totals
- Medical Claims	\$ 1,759,461	\$ 1,571,987	\$ 2,201,042	\$ 1,884,435	\$ 2,236,723	\$ 1,588,607	\$ 2,181,272	\$ 1,993,737	\$ 1,905,692				\$ 17,322,956
- Rx Claims	\$ 713,502	\$ 664,854	\$ 721,627	\$ 757,054	\$ 741,845	\$ 683,226	\$ 741,473	\$ 757,887	\$ 764,630				\$ 6,546,098
- Capitated Claims	\$ 1,283,487	\$ 1,288,959	\$ 1,298,101	\$ 1,294,493	\$ 1,297,980	\$ 1,308,015	\$ 1,311,820	\$ 1,314,168	\$ 1,311,018				\$ 11,708,041
Pooling Reimbursements													
HMO Total Claims	\$ 3,756,450	\$ 3,525,800	\$ 4,220,770	\$ 3,935,982	\$ 4,276,548	\$ 3,579,848	\$ 4,234,565	\$ 4,065,792	\$ 3,981,340				\$ 35,577,095
HMO Claims PEPM	\$ 758.27	\$ 708.28	\$ 841.96	\$ 787.35	\$ 853.09	\$ 708.74	\$ 835.88	\$ 804.31	\$ 786.67				\$ 787.28
HMO Fixed Costs	\$ 371,254	\$ 373,173	\$ 375,841	\$ 374,801	\$ 375,773	\$ 378,732	\$ 379,812	\$ 379,097	\$ 379,713				\$ 3,388,194
HMO Total Costs	\$ 4,127,704	\$ 3,898,973	\$ 4,596,611	\$ 4,310,783	\$ 4,652,321	\$ 3,958,580	\$ 4,614,377	\$ 4,444,889	\$ 4,361,053				\$ 38,965,289
HMO Costs PEPM	\$ 833.21	\$ 783.24	\$ 916.94	\$ 862.33	\$ 928.05	\$ 783.72	\$ 910.85	\$ 879.31	\$ 861.70				\$ 862.25
HMO Plan Reserve - Increase/(Decrease)	\$ (148,142)	\$ 100,797	\$ (576,357)	\$ (307,650)	\$ (632,325)	\$ 86,426	\$ (562,917)	\$ (401,909)	\$ (314,872)				\$ (2,756,947)
Reserve % of Non Cap. Claims	-6.0%	4.5%	-19.7%	-11.6%	-21.2%	3.8%	-19.3%	-14.6%	-11.8%				-11.6%

SJVIA - PPO

2013 PPO Enrollment - All Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
- Employee Only	2,914	2,911	2,891	2,888	2,894	2,899	2,900	2,891	2,865				26,053
- Employee + Spouse	382	384	384	377	369	366	368	372	366				3,368
- Employee + Child(ren)	133	132	129	130	131	130	130	131	131				1,177
- Employee + Family	243	244	248	246	252	253	250	253	251				2,240
PPO Plans Total Enrollment	3,672	3,671	3,652	3,641	3,646	3,648	3,648	3,647	3,613				32,838
PPO Plans Total Premiums	\$ 2,400,969	\$ 2,401,022	\$ 2,394,326	\$ 2,383,848	\$ 2,382,795	\$ 2,380,568	\$ 2,379,326	\$ 2,381,829	\$ 2,356,840				\$ 21,461,523
PPO Premiums PEPM	\$ 653.86	\$ 654.05	\$ 655.62	\$ 654.72	\$ 653.54	\$ 652.57	\$ 652.23	\$ 653.09	\$ 652.32				\$ 653.56
PPO Plans Total Claims	January	February											YTD Totals
- Medical Claims	\$ 1,379,236	\$ 1,355,514	\$ 1,521,017	\$ 1,329,385	\$ 1,190,872	\$ 1,601,788	\$ 1,195,497	\$ 1,994,415	\$ 1,125,688				\$ 12,693,412
- Rx Claims	\$ 555,127	\$ 526,154	\$ 534,131	\$ 558,015	\$ 594,641	\$ 527,781	\$ 588,130	\$ 571,789	\$ 609,844				\$ 5,065,612
- Stop-Loss Refunds	\$ -	\$ -											
PPO Plans Net Claims	\$ 1,934,363	\$ 1,881,668	\$ 2,055,148	\$ 1,887,400	\$ 1,785,513	\$ 2,129,569	\$ 1,783,627	\$ 2,566,204	\$ 1,735,532				\$ 17,759,024
PPO Plans Claims PEPM	\$ 526.79	\$ 512.58	\$ 562.75	\$ 518.37	\$ 489.72	\$ 583.76	\$ 488.93	\$ 703.65	\$ 480.36				\$ 540.81
PPO Plans Fixed Costs	\$ 206,554	\$ 206,519	\$ 205,476	\$ 204,850	\$ 205,143	\$ 205,261	\$ 205,247	\$ 205,198	\$ 203,314				\$ 1,847,562
PPO Plans Total Costs	\$ 2,140,917	\$ 2,088,187	\$ 2,260,624	\$ 2,092,250	\$ 1,990,656	\$ 2,334,830	\$ 1,988,874	\$ 2,771,402	\$ 1,938,846				\$ 19,606,586
PPO Plans Cost PEPM	\$ 583.04	\$ 568.83	\$ 619.01	\$ 574.64	\$ 545.98	\$ 640.03	\$ 545.20	\$ 759.91	\$ 536.63				\$ 597.07
PPO Plans Total Reserve - Increase/(Decrease)	\$ 260,052	\$ 312,835	\$ 133,702	\$ 291,597	\$ 392,139	\$ 45,738	\$ 390,453	\$ (389,573)	\$ 417,994				\$ 1,854,937
Reserve % of Net Claims	13.4%	16.6%	6.5%	15.4%	22.0%	2.1%	21.9%	-15.2%	24.1%				10.4%



BOARD OF DIRECTORS

ANDREAS BORGEAS
JUDITH CASE
MIKE ENNIS
PHIL LARSON
DEBORAH POOCHIGIAN
PETE VANDER POEL
STEVE WORTHLEY

**Meeting Location:
County of Fresno Board of
Supervisors, Hall of Records
2281 Tulare St, Room 301
Fresno, CA 93721
November 1, 9:00 AM**

AGENDA DATE: November 1, 2013

ITEM NUMBER: 12

SUBJECT: Receive and File Prescription Benefit Plan Claims
Summary Report through September 2013

REQUEST(S): That the Board Receive and File Prescription Benefit
Plan Claims Summary Report through September 2013

DESCRIPTION:

US Script became the Pharmacy Benefits Manager (PBM) for the SJVIA beginning in Plan Year 2013. The agreement with the SJVIA is for three years and all participants of the SJVIA are included in this program. SJVIA staff recently met with US Script to review trends and recommendations for the pharmacy program. Don Anderson, PharmD and Director of Clinical Management will present an overview of trends and recommendations for mitigating the rising cost of the pharmacy program.

FISCAL IMPACT/FINANCING:

None

AGENDA: San Joaquin Valley Insurance Authority

DATE: November 1, 2013

ADMINISTRATIVE SIGN-OFF:



Paul Nerland
SJVIA Manager



Rhonda Sjostrom
SJVIA Assistant Manager

**BEFORE THE BOARD OF DIRECTORS
SAN JOAQUIN VALLEY INSURANCE
AUTHORITY**

IN THE MATTER OF Receive and File Prescription Benefit Plan Claims
Summary Report through September 2013

RESOLUTION NO. _____
AGREEMENT NO. _____

UPON MOTION OF DIRECTOR _____, SECONDED BY
DIRECTOR _____, THE FOLLOWING WAS ADOPTED BY
THE BOARD OF DIRECTORS, AT AN OFFICIAL MEETING HELD _____
_____, BY THE FOLLOWING VOTE:

AYES:
NOES:
ABSTAIN:
ABSENT:

ATTEST:

BY: _____

* * * * *

That the Board Received and Filed the Prescription Benefit Plan Claims
Summary Report through September 2013

TPA Executive Summary

January 2013 - September 2013

Traditional vs. Specialty

	Claims	Claims/1000	Utilizers/1000	Billed Amt	\$ Per Rx
Traditional	127,147	8,491	735	\$8,922,873	\$70.18
Specialty	1,192	80	14	\$2,282,102	\$1,914.51
% Specialty	0.9%		1.4%	25.6%	

Brand vs. Generic

	Claims	Claims/1000	Utilizers/1000	Billed Amt	\$ Per Rx
Brand	28,606	1,910	403	\$8,356,035	\$292.11
Generic	99,733	6,660	698	\$2,848,939	\$28.57
Generic Fill Rate	77.7%				
Standard GFR 2014	80-82%				

Standard Day Supply vs. Extended Day Supply

	Claims	Claims/1000	Utilizers/1000	Billed Amt	\$ Per Rx
Std Supply	100,452	6,708	725	\$5,567,554	\$55.43
Ext Supply	27,887	1,862	264	\$5,637,420	\$202.15
Ext Supply %	27.8%				
Ext Supply Goal %	38-40%				

Formulary vs. Non-Formulary

	Claims	Claims/1000	Utilizers/1000	Billed Amt	\$ Per Rx
Formulary	119,619	7,988	729	\$9,736,550	\$81.40
Non-Formulary	8,720	582	216	\$1,468,424	\$168.40

Total	128,339	8,571	944	\$11,204,974	\$87.31
--------------	----------------	--------------	------------	---------------------	----------------

TPA Executive Summary

January 2013 - September 2013

Top 10 Drugs by Cost

Rank	Drug Name	Drug Type	Rx Count	Utilizers	Total Cost	% Total Rx	Cost Per
1	Enbrel Srcl (Soluble Tumor Necrosis Factor Receptor Agents)	Brand	130	16	\$ 285,286.34	2.5%	\$ 2,194.51
2	Abilify (Quinolinone Derivatives)	Brand	333	99	\$ 270,399.39	2.4%	\$ 812.01
3	Lantus (Insulin)	Brand	754	217	\$ 268,488.94	2.4%	\$ 356.09
4	Atorvastatin (HMG CoA Reductase Inhibitors)	Generic	2,218	644	\$ 239,512.64	2.1%	\$ 107.99
5	Advair Disku (Sympathomimetics)	Brand	654	272	\$ 209,957.05	1.9%	\$ 321.04
6	Humira Pen (Anti-TNF-alpha - Monoclonal Antibodies)	Brand	94	14	\$ 199,122.69	1.8%	\$ 2,118.33
7	Crestor (HMG CoA Reductase Inhibitors)	Brand	714	206	\$ 184,887.66	1.7%	\$ 258.95
8	Novolog (Insulin)	Brand	328	108	\$ 181,757.74	1.6%	\$ 554.14
9	Cymbalta (Serotonin-Norepinephrine Reuptake Inhibitors (SNRIs))	Brand	512	112	\$ 171,181.80	1.5%	\$ 334.34
10	Stelara (Antipsoriatics)	Brand	14	4	\$ 146,052.92	1.3%	\$ 10,432.35
Top 10 Totals			5,751		\$2,156,647	19.2%	\$ 375.00
Grand Totals			128,339		\$11,204,974		\$87.31

Top 10 Drugs by Volume

Rank	Drug Name	Drug Type	Rx Count	% Total	Utilizers	Total Cost	Cost Per Rx
1	Hydroco/apap (Opioid Combinations)	Generic	5,599	4.4%	2,137	\$ 28,159.21	\$ 5.03
2	Lisinopril (ACE Inhibitors)	Generic	3,167	2.5%	828	\$ 2,037.52	\$ 0.64
3	Levothyroxin (Thyroid Hormones)	Generic	3,087	2.4%	737	\$ 1,107.47	\$ 0.36
4	Metformin (Biguanides)	Generic	2,619	2.0%	733	\$ 5,930.17	\$ 2.26
5	Atorvastatin (HMG CoA Reductase Inhibitors)	Generic	2,218	1.7%	644	\$ 239,512.64	\$ 107.99
6	Azithromycin (Azithromycin)	Generic	1,948	1.5%	1,700	\$ 11,192.59	\$ 5.75
7	Omeprazole (Proton Pump Inhibitors)	Generic	1,862	1.5%	706	\$ 56,691.40	\$ 30.45
8	Ibuprofen (Nonsteroidal Anti-inflammatory Agents (NSAIDs))	Generic	1,720	1.3%	1,279	\$ 153.01	\$ 0.09
9	Amoxicillin (Aminopenicillins)	Generic	1,699	1.3%	1,502	\$ 79.37	\$ 0.05
10	Proair Hfa (Sympathomimetics)	Brand	1,681	1.3%	1,178	\$ 56,963.01	\$ 33.89
Top 10 Totals			25,600	19.9%		\$217,144	\$ 15.70
Grand Totals			128,339			\$11,204,974	\$87.31

TPA Executive Summary

January 2013 - September 2013

Top 10 Specialty Drugs by Cost

Rank	Drug Name	Rx Count	Utilizers	Total Cost	% Total	Cost Per Rx
1	Enbrel Srcl (Soluble Tumor Necrosis Factor Receptor Agents)	130	16	\$285,286	2.5%	\$2,194.51
2	Humira Pen (Anti-TNF-alpha - Monoclonal Antibodies)	94	14	\$199,123	1.8%	\$2,118.33
3	Stelara (Antipsoriatics)	14	4	\$146,053	1.3%	\$10,432.35
4	Copaxone (Multiple Sclerosis Agents)	21	5	\$92,527	0.8%	\$4,406.05
5	Afinitor (Antineoplastic Enzyme Inhibitors)	11	1	\$85,553	0.8%	\$7,777.51
6	Enoxaparin (Heparins And Heparinoid-Like Agents)	62	25	\$81,567	0.7%	\$1,315.59
7	Simponi (Anti-TNF-alpha - Monoclonal Antibodies)	34	6	\$77,634	0.7%	\$2,283.36
8	Sprycel (Antineoplastic Enzyme Inhibitors)	9	1	\$74,896	0.7%	\$8,321.83
9	Revatio (Pulmonary Hypertension - Phosphodiesterase Inhibitors)	9	1	\$70,108	0.6%	\$7,789.79
10	Tracleer (Pulmonary Hypertension - Endothelin Receptor Antagonists)	10	1	\$69,014	0.6%	\$6,901.37
Top 10 Totals		394		\$1,181,761	10.5%	\$2,999.39
Specialty Grand Totals		128,339		\$11,204,974		\$87.31

Top 10 Specialty Drugs by Volume

Rank	Drug Name	Rx Count	% Total	Utilizers	Total Cost	Cost Per Rx
1	Enbrel Srcl (Soluble Tumor Necrosis Factor Receptor Agents)	130	0.1%	16	\$285,286	\$2,194.51
2	Humira Pen (Anti-TNF-alpha - Monoclonal Antibodies)	94	0.1%	14	\$199,123	\$2,118.33
3	Enoxaparin (Heparins And Heparinoid-Like Agents)	62	0.0%	25	\$81,567	\$1,315.59
4	Claravis (Acne Products)	57	0.0%	21	\$25,552	\$448.28
5	Mycophenolat (Immunosuppressive Agents)	49	0.0%	11	\$14,561	\$297.16
6	Amnesteem (Acne Products)	43	0.0%	15	\$13,945	\$324.30
7	Tacrolimus (Immunosuppressive Agents)	41	0.0%	6	\$10,178	\$248.25
8	Simponi (Anti-TNF-alpha - Monoclonal Antibodies)	34	0.0%	6	\$77,634	\$2,283.36
9	Cyclosporine (Immunosuppressive Agents)	32	0.0%	2	\$5,862	\$183.19
10	Enbrel (Soluble Tumor Necrosis Factor Receptor Agents)	29	0.0%	3	\$62,503	\$2,155.29
Top 10 Totals		600	0.5%		\$805,251	\$1,342.08
Specialty Grand Totals		128,339			\$11,204,974	\$87.31

TPA Executive Summary

January 2013 - September 2013

Top 10 Therapeutic Classes by Cost

Rank	Therapeutic Class	Rx Count	Utilizers	Total Cost	GFR	Cost Per Rx
1	Insulin	1,529	316	\$645,146	0.0%	\$421.94
2	HMG CoA Reductase Inhibitors	5,991	1,606	\$498,389	80.2%	\$83.19
3	Sympathomimetics	3,249	1,670	\$375,714	7.0%	\$115.64
4	Soluble Tumor Necrosis Factor Receptor Agents	159	19	\$347,790	0.0%	\$2,187.36
5	Proton Pump Inhibitors	3,756	1,190	\$323,103	81.7%	\$86.02
6	Opioid Agonists	2,140	644	\$319,760	83.7%	\$149.42
7	Serotonin-Norepinephrine Reuptake Inhibitors (SNRIs)	1,577	339	\$301,611	46.5%	\$191.26
8	Anti-TNF-alpha - Monoclonal Antibodies	131	22	\$283,326	0.0%	\$2,162.79
9	Antineoplastic Enzyme Inhibitors	39	6	\$281,929	0.0%	\$7,228.94
10	Quinolinone Derivatives	333	99	\$270,399	0.0%	\$812.01
Top 10 Total		18,904	5,911	\$3,647,166		\$192.93

Top 10 Therapeutic Classes by Volume

Rank	Therapeutic Class	Rx Count	Utilizers	Total Cost	GFR	Cost Per Rx
1	Opioid Combinations	6,697	2,603	\$47,539	99.3%	\$7.10
2	HMG CoA Reductase Inhibitors	5,991	1,606	\$498,389	80.2%	\$83.19
3	ACE Inhibitors	4,457	1,138	\$7,047	99.3%	\$1.58
4	Selective Serotonin Reuptake Inhibitors (SSRIs)	4,205	1,105	\$94,244	98.2%	\$22.41
5	Thyroid Hormones	3,876	836	\$5,415	77.9%	\$1.40
6	Proton Pump Inhibitors	3,756	1,190	\$323,103	81.7%	\$86.02
7	Nonsteroidal Anti-inflammatory Agents (NSAIDs)	3,702	2,192	\$91,271	90.6%	\$24.65
8	Antihypertensive Combinations	3,263	782	\$256,363	73.1%	\$78.57
9	Sympathomimetics	3,249	1,670	\$375,714	7.0%	\$115.64
10	Beta Blockers Cardio-Selective	3,103	744	\$62,146	87.2%	\$20.03
Top 10 Total		42,299	13,866	\$1,761,232		\$41.64

TPA Executive Summary

January 2013 - September 2013

Top 10 Pharmacy Chains by Total Cost

ID	Chain Name	Utilizers	GFR	Brand		Generic		Specialty		Total	
				Rx Cnt	Total Cost	Rx Cnt	Total Cost	Rx Cnt	Total Cost	Rx Cnt	Total Cost
226	WALGREENS DRUG STORE	6,452	77.3%	13,597	\$3,791,450	46,173	\$1,463,980	248	\$396,205	59,770	\$5,255,430
001	Independent Pharmacies	355	54.7%	1,128	\$1,793,608	1,362	\$212,513	753	\$1,695,823	2,490	\$2,006,120
123	LONGS DRUG STORES CALIFORNIA LLC	1,615	79.4%	3,672	\$690,299	14,168	\$412,377	31	\$13,122	17,840	\$1,102,676
181	RITE AID CORPORATION	1,526	80.0%	3,350	\$689,741	13,418	\$375,501	69	\$53,313	16,768	\$1,065,242
039	CVS PHARMACY INC	668	81.5%	980	\$209,092	4,313	\$111,554	8	\$7,541	5,293	\$320,646
207	TARGET CORPORATION	633	77.9%	1,419	\$227,116	4,992	\$41,188	11	\$1,280	6,411	\$268,304
904	GOOD NEIGHBOR PHCY PROVIDER NTKW	672	75.5%	1,181	\$184,119	3,648	\$68,994	15	\$8,282	4,829	\$253,114
229	WALMART STORES INC	484	80.7%	770	\$146,699	3,213	\$38,594	2	\$104	3,983	\$185,293
310	SAVE MART SUPERMARKETS	192	78.4%	584	\$102,594	2,115	\$32,771	1	\$260	2,699	\$135,364
227	VONS COMPANIES INC	90	74.8%	488	\$111,122	1,451	\$21,739	0	\$0	1,939	\$132,861
Top 10			77.7%	27,169	\$7,945,839	94,853	\$2,779,210	1,138	\$2,175,929	122,022	\$10,725,049
Total			77.7%	28,606	\$8,356,035	99,733	\$2,848,939	1,192	\$2,282,102	128,339	\$11,204,974

Top 10 Pharmacy Chains by Rx Count

ID	Chain Name	Utilizers	GFR	Brand		Generic		Specialty		Total	
				Rx Cnt	Total Cost	Rx Cnt	Total Cost	Rx Cnt	Total Cost	Rx Cnt	Total Cost
001	Independent Pharmacies	355	54.7%	1,128	\$1,793,608	1,362	\$212,513	753	\$1,695,823	2,490	\$2,006,120
226	WALGREENS DRUG STORE	6,452	77.3%	13,597	\$3,791,450	46,173	\$1,463,980	248	\$396,205	59,770	\$5,255,430
123	LONGS DRUG STORES CALIFORNIA LLC	1,615	79.4%	3,672	\$690,299	14,168	\$412,377	31	\$13,122	17,840	\$1,102,676
227	VONS COMPANIES INC	90	74.8%	488	\$111,122	1,451	\$21,739	0	\$0	1,939	\$132,861
039	CVS PHARMACY INC	668	81.5%	980	\$209,092	4,313	\$111,554	8	\$7,541	5,293	\$320,646
229	WALMART STORES INC	484	80.7%	770	\$146,699	3,213	\$38,594	2	\$104	3,983	\$185,293
181	RITE AID CORPORATION	1,526	80.0%	3,350	\$689,741	13,418	\$375,501	69	\$53,313	16,768	\$1,065,242
904	GOOD NEIGHBOR PHCY PROVIDER NTKW	672	75.5%	1,181	\$184,119	3,648	\$68,994	15	\$8,282	4,829	\$253,114
207	TARGET CORPORATION	633	77.9%	1,419	\$227,116	4,992	\$41,188	11	\$1,280	6,411	\$268,304
310	SAVE MART SUPERMARKETS	192	78.4%	584	\$102,594	2,115	\$32,771	1	\$260	2,699	\$135,364
Top 10			77.7%	27,169	\$7,945,839	94,853	\$2,779,210	1,138	\$2,175,929	122,022	\$10,725,049
Total			77.7%	28,606	\$8,356,035	99,733	\$2,848,939	1,192	\$2,282,102	128,339	\$11,204,974



BOARD OF DIRECTORS

ANDREAS BORGEAS
JUDITH CASE
MIKE ENNIS
PHIL LARSON
DEBORAH POOCHIGIAN
PETE VANDER POEL
STEVE WORTHLEY

**Meeting Location:
County of Fresno Board of
Supervisors, Hall of Records
2281 Tulare St, Room 301
Fresno, CA 93721
November 1, 9:00 AM**

AGENDA DATE: November 1, 2013

ITEM NUMBER: 13

SUBJECT: Minimum Employee Count for SJVIA Participation

REQUEST(S): That the Board give direction regarding the minimum number of employees required to participate in the SJVIA

DESCRIPTION:

On October 7, 2011, your Board adopted [underwriting guidelines](#) for the SJVIA. The guidelines were focused on planning for the growth of the SJVIA and stipulated that interested entities must have a total of 75 employees and retirees to be eligible for consideration to participate in the SJVIA. On July 20, 2012, your Board approved [revisions to the underwriting guidelines](#) based on a partnership with the Central San Joaquin Valley Risk Management Association (RMA). The RMA consists of over 50 cities with over 5,000 employees. The revisions to the underwriting guidelines included reducing the minimum SJVIA requirement to a total of 15 employees and retirees.

AGENDA: San Joaquin Valley Insurance Authority

DATE: November 1, 2013

Recently, the SJVIA has been approached by smaller groups who have expressed interest in participating. The purpose of this item is to confirm Board direction to staff that the underwriting guidelines be maintained at a minimum of 15 employees and retirees. Staff would not recommend reducing the number at this time. In fact, if a change were to be recommended in the future, it would likely be to consider an increase. In addition to the County of Fresno and Tulare, the SJVIA has added three small cities and there are four that may be added by January 1, 2014. Staff will conduct an analysis of the administrative costs in the near future and determine if any change should be made. At this time, the status quo is recommended to be maintained.

FISCAL IMPACT/FINANCING:

None

ADMINISTRATIVE SIGN-OFF:



Paul Nerland
SJVIA Manager



Rhonda Sjostrom
SJVIA Assistant Manager

**BEFORE THE BOARD OF DIRECTORS
SAN JOAQUIN VALLEY INSURANCE
AUTHORITY**

IN THE MATTER OF Minimum Employee Count for SJVIA Participation

RESOLUTION NO. _____
AGREEMENT NO. _____

UPON MOTION OF DIRECTOR _____, SECONDED BY
DIRECTOR _____, THE FOLLOWING WAS ADOPTED BY
THE BOARD OF DIRECTORS, AT AN OFFICIAL MEETING HELD _____
_____, BY THE FOLLOWING VOTE:

AYES:
NOES:
ABSTAIN:
ABSENT:

ATTEST:

BY: _____

* * * * *

That the Board give direction regarding the minimum number of employees required to participate in the SJVIA